

**Wells Fargo Bank International Unlimited
Company**

**Pillar 3 Disclosures
For the year ended
31 December 2021**



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1. Introduction

1.1 Overview

Wells Fargo Bank International Unlimited Company's ("WFBI" or "the Bank") Pillar 3 disclosures are prepared on a consolidated basis with its direct parent undertaking, Wells Fargo International B.V. ("WFIBV"). Throughout this document the consolidated group is referred to as the WFBI Group.

The WFBI Group, is subject to Irish and European Union legislation which seeks to stabilise and strengthen the EU financial system by ensuring that institutions, including the Bank, hold adequate capital to meet the potential impact of the risks to which the Bank is exposed. The European Union legislation is structured around three 'pillars':

- Pillar 1 minimum capital requirements; and
- Pillar 2 supervisory review process both are complemented by
- Pillar 3 market discipline.

Under Pillar 3, institutions are required to publicly disclose specified information including scope of application by the institution of the Basel framework that has been enacted through the European Union legislation, their capital condition, risk exposures and risk management processes, and hence their capital adequacy. The Pillar 3 disclosures also include the remuneration disclosures required by the Capital Requirements Regulation¹ ("CRR").

This report represents WFBI's Pillar 3 disclosures as at 31 December 2021. The quantitative disclosures in this document are calculated under standardised approaches as set out in the CRR.

This document is prepared in accordance with the disclosure requirements set out under Part Eight of the CRR, associated implementing legislation and guidelines issued by the European Banking Authority ("EBA") and WFBI's Pillar 3 disclosure policy. The Pillar 3 disclosures are subject to a formal governance process, with oversight from Independent Risk Management ("IRM") and are reviewed by the WFBI Board Risk Committee and recommended to the WFBI Board. The Pillar 3 disclosures are approved by the WFBI Board.

This document does not constitute a set of financial statements, should not be relied upon in making any financial or investment decisions and is not subject to an external audit. The WFBI audited financial statements are prepared in accordance with the applicable Irish company law and International Financial Reporting Standards ("IFRS"), are externally audited by Mazars and approved by the WFBI Board.

1.2 Scope of Disclosure

As noted above WFBI's Pillar 3 disclosures are prepared on a consolidated basis including its EU Parent Financial Holding Company WFIBV.

As WFBI does not meet the CRR definition for Large Institution² or Small and Non-Complex Institution³, its disclosures are defined in CRR Article 433c. WFBI is a non-listed institution, and is therefore required to disclose the following information on an annual basis:

- a) points (a), (e) and (f) of CRR Article 435(1) - Disclosure of risk management objectives and policies;
- b) points (a), (b) and (c) of CRR Article 435(2) - Disclosure of risk management objectives and policies;
- c) point (a) of CRR Article 437 - Disclosure of own funds and eligible liabilities;
- d) points (c) and (d) of CRR Article 438 - Disclosure of own funds requirements and risk-weighted exposure amounts;
- e) the key metrics referred to in CRR Article 447 - Disclosure of key metrics; and
- f) points (a) to (d) and (h) to (k) of CRR Article 450(1) - Disclosure of remuneration policy.

Certain additional disclosures apply to large subsidiaries on an individual basis, however WFBI does not meet the definition of a large subsidiary.

¹ Capital Requirements Regulation (EU) 575/2013

² As defined in CRR Article 4(146)

³ As defined in CRR Article 4(145)

1.3 WFBI Background

WFBI is a public unlimited company incorporated in the Republic of Ireland and a wholly owned, indirect subsidiary of Wells Fargo Bank, National Association (“WFBNA”), with the latter being a wholly owned subsidiary of the ultimate parent incorporated in the United States, Wells Fargo & Company (“WFC”). WFC together with its subsidiaries form the Wells Fargo Group (“Group”). WFBI’s direct parent undertaking is WFIBV, a holding company incorporated in the Netherlands.

WFBNA is WFC’s principal subsidiary, a US national bank with total assets of \$1.8 trillion at 31 December 2021. It represents approximately 91% of WFC’s consolidated assets and generates the majority of the WFC’s consolidated revenues and earnings.

WFBI is a public unlimited company with a banking license from the Central Bank of Ireland (“CBI”) that authorises and supervises the entity as a credit institution. WFBI is headquartered in Dublin, Ireland and has one branch, the WFBI Frankfurt Branch (“WFBI FB”, the “Branch”) which also encompasses an office in Dusseldorf. WFBI has no subsidiaries. As an EU incorporated credit institution, regulated and supervised by the CBI, WFBI has cross-border passporting rights to provide financial services into EU countries as well as countries within the European Economic Area (“EEA”). WFBI is also subject to regulation by the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht – “BaFin”) which performs conduct and anti-money laundering (“AML”) supervision for activities undertaken by the Branch.

WFBI is Credit Institution regulated by the CBI and as an indirect wholly owned subsidiary of WFBNA, is also subject to regulation and examination by the Office of the Comptroller of the Currency (United States Department of the Treasury).

WFBI’s principal activity is the provision of lending facilities and the sale of banking products.

WFBI has four Lines of Business (‘LoB’) under the WF Group Corporate Investment Banking and Commercial Bank LoBs:

- Corporate Investment Bank
 - Commercial Real Estate
 - Corporate Banking Group (includes Energy and Middle Markets Banking)
 - Financial Institutions
- Commercial Bank
 - Wells Fargo Commercial Capital (includes Distribution Finance, Asset Backed Lending and Channel Finance)

1.4 Legal Structure

WFC is a diversified, community-based financial services company with a traditional commercial-banking operating structure and a predominantly United States (U.S.) presence. Headquartered in San Francisco, California, U.S. WFC provides banking, insurance, investments, mortgage, and consumer and commercial finance to its customers. It is a corporation organized under the laws of Delaware and a financial holding company and a bank holding company registered under the U.S. Bank Holding Company Act of 1956, as amended. Its principal business purpose is to act as a holding company for its subsidiaries.

WFC is regulated by the Federal Reserve, the Office of the Comptroller of Currency, the Federal Deposit Insurance Corporation, and various state regulatory bodies in which WFC and its subsidiaries operate. WFC is listed on the New York Stock Exchange.

WFC had \$1.9 trillion in assets as of 31 December 2021. Wells Fargo’s strategy, diversified business model and the breadth of its geographic reach facilitate growth in both strong and weak economic cycles, enabling it to grow by expanding the number of products customers have, gain new customers in extended markets, and increase market share in many businesses.

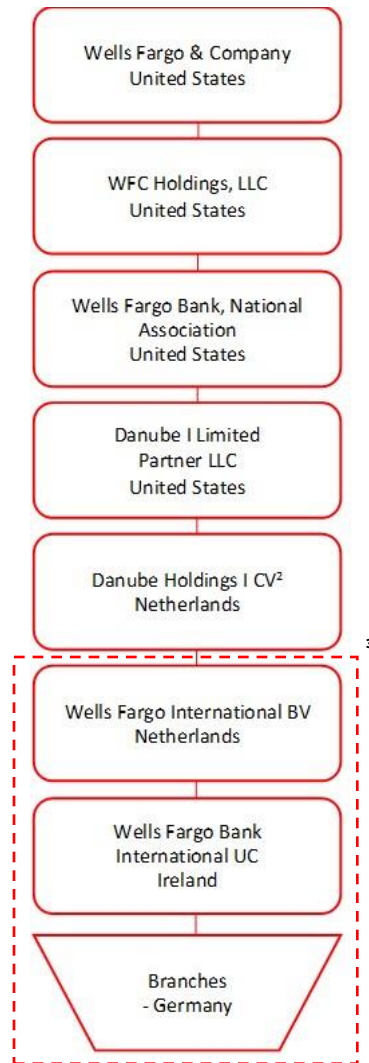
WFC has the following long term issue rating credit ratings:

- Standard & Poor’s: BBB+;
- Fitch Ratings: A+; and

- Moody's: A1.

WFBI's ownership structure is outlined below and includes in addition to WFBNA, Danube I Limited Partner LLC, US and Danube Holdings 1 CV, Netherlands holding companies in the US and the Netherlands, respectively. WFIBV holds 100% of the share capital in WFBI.

Figure 1 WFBI Legal Structure¹



Notes:

1. All ownership amounts are 100% unless otherwise noted
2. Combined ownership of Danube Holdings I C.V. effective the 15th of March 2019 is 99.9% (99.8999% Limited Partner interest by Danube I Limited Partner, LLC and 0.1001% General Partner interest by Mid-Peninsula Capital, LLC)
3. - - - - Denotes the scope of these Pillar 3 Disclosures

1.5 Pillar 3 Disclosure Policy

These Pillar 3 disclosures have been prepared in accordance with CRR requirements and in accordance with the WFBI's Pillar 3 Disclosure Policy, the key elements of which are set out below.

Frequency

The CRR requires the WFBI Group to disclose information at a minimum on an annual basis. To ensure the effective communication of the WFBI Group's business and risk profile, the WFBI Group also pays particular attention to the possible need to provide information more frequently than annually.

Verification

The Pillar 3 document is subject to internal verification including a robust internal review and formal governance processes in line with the WFBI Pillar 3 Disclosure Policy. Certain information is sourced from WFBI financial statements which are subject to audit by WFBI external auditors, Mazars, and subject to both internal and external review, as part of its comprehensive governance structure.

The WFBI Pillar 3 Disclosure Policy is prepared in accordance with CRR Article 431. Under this article WFBI is required to adopt a formal policy to comply with the disclosure requirements included in Part Eight of the CRR, including applicable guidelines issued by the EBA.

The WFBI Pillar 3 Disclosure Policy is approved by the WFBI Risk Committee and sets out the framework of internal controls and procedures for assessing the completeness and comprehensiveness of public disclosures, including verification and frequency of the disclosures.

The key elements of the Policy are as follows:

- Purpose of Pillar 3 Policy;
- Scope of disclosures;
- Disclosure requirements;
- Control processes for disclosures;
- Governance of the disclosures; and
- Roles and responsibilities

The WFBI Pillar 3 Disclosure Policy requires that the WFBI Chief Financial Officer ("CFO") and WFBI Chief Risk Officer ("CRO"), attest in writing that the Pillar 3 disclosures have been prepared in accordance with the internal control processes as detailed in the Policy.

2. WFBI Corporate Governance

2.1 Introduction

WFBI has a strong corporate governance framework that governs its Board structure, Board composition, Board policies, Committee charters or terms of reference, Board and Senior management training and a detailed corporate governance handbook in accordance with the requirement of the Central Bank of Ireland Corporate Governance Code for Credit Institutions 2015 and the EBA Guidelines on Internal Governance under Directive 2013/36/EU (EBA/ GL/2021/05).

WFBI is committed to the highest standards of corporate governance which is achieved through individual accountability, integrated decision-making and adherence to high standards of risk management. The WFBI Board has overall responsibility for ensuring that good corporate governance practices and robust systems of internal control exist at WFBI. Customer centricity is a core value underpinning decisions and actions taken by WFBI employees, the WFBI Leadership team and the WFBI Board.

The WFBI Board Charter and Governance Guidelines outline that the WFBI Board may delegate authority to committees, sub-committees or management, to act on behalf of the Board in respect of certain matters, in order to discharge its duties.

2.2 The WFBI Board

The business of WFBI is controlled and managed under the direction and oversight of the Board. The WFBI Board is the ultimate decision-making body of the Bank and retains primary responsibility for corporate governance within the Bank. The Board monitors and oversees the Bank's operations, ensuring competent and prudent management, appropriate risk management structures, sound planning and proper procedures for the maintenance of accounting and other records. It also ensures the operation of systems of internal control, and ongoing compliance with all statutory and regulatory obligations.

Each committee and sub-committee report regularly to the WFBI Board and escalate recommendations or information for awareness to the WFBI Board. The WFBI Board is responsible for the oversight of each of its committees and each respective committee chair, who is an Independent Non-Executive member of the Board, reports to the WFBI Board

2.3 WFBI Board Committee Structure

The WFBI Board has the following committees

1. WFBI Nominations/Remuneration Committee (“WFBI NomRemCo”);
2. WFBI Audit Committee (“WFBI AuditCo”); and
3. WFBI Risk Committee (“WFBI RiskCo”).

Other relevant committees

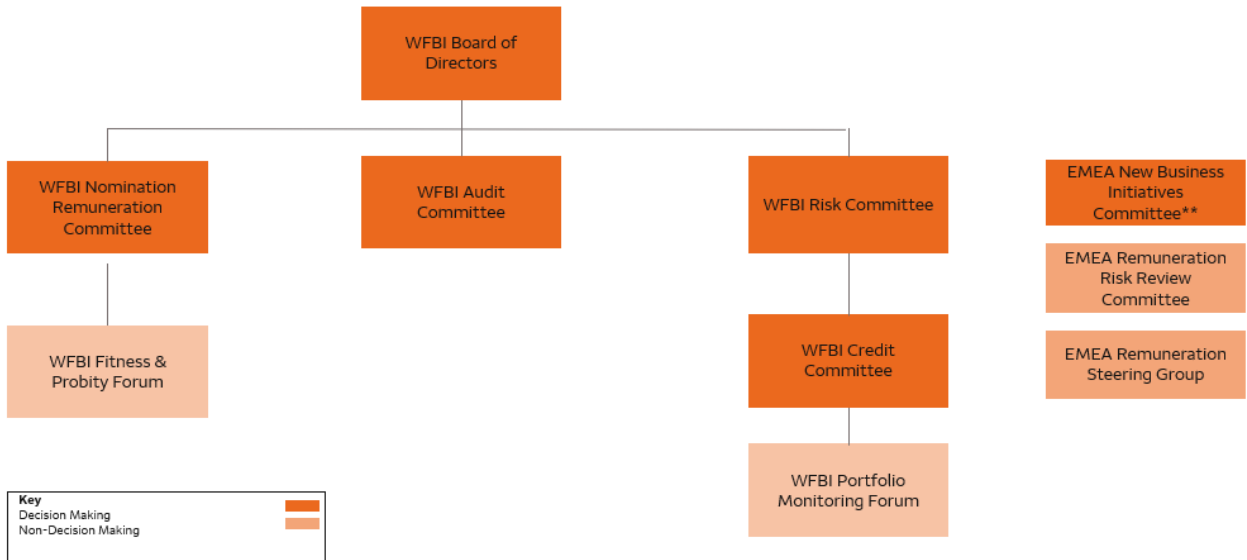
1. WFBI Credit Committee (“CRCO”);
2. EMEA Remuneration Risk Review Committee (“ERRRC”); and the
3. EMEA New Initiatives Committee (“EMEA NIC”).

Furthermore, the WFBI Board has delegated certain authority to the WFBI Chief Executive officer (“CEO”) who sponsors and chairs the WFBI Executive Committee (“WFBI ExCo”).

The terms of reference of each sub-committee documents the remit of activities delegated to it by the WFBI Board. Each committee and sub-committee report regularly to the WFBI Board and escalate recommendations or information for awareness to the WFBI Board. In all instances the WFBI Board retains responsibility for all functions delegated. The WFBI Board is responsible for the oversight of each of its committees and each respective committee Chair reports to the WFBI Board.

The WFBI Board approved governance framework is the mechanism by which the WFBI Board and the WFBI ExCo oversee their responsibilities in running the Bank. WFBI has in place an Executive team, reporting to the WFBI CEO. This is designed to ensure accountability within the entity as well as to ensure the WFBI CEO has oversight, control, influence and input to decision making.

Figure 2 WFBI Board Committee Structure



**Any EMEA NIC decisioning related to WFBI activities requires both WFBI delegates for quorum

The WFBI Corporate Governance Handbook (“the Handbook”) is aligned with the ‘Wells Fargo EMEA Governance Framework’ and sets out the principles and processes by which WFBI is directed and controlled, and provides an overview of the key functions, frameworks and foundational documents in place to support the effective management of WFBI. The WFBI Board and executive-level governance committee structure is designed to ensure clear lines of accountability and responsibility.

2.4 WFBI Board Directors (Template EU OVB)

Table 1: WFBI Board Directors and Number of Directorships

	Board Member	Board Sub-Committee Membership	Total Directorships	Total Directorships (Excluding non-commercial directorships & counting group directorships as one)
Louise Li	Group Non-Executive Director (Chair of the WFBI Board)		1	1
Fiona Gallagher	Executive Director		3	1
Mark Jacob	Independent Non-Executive Director	Chair of WFBI Risk Committee and Member of WFBI Audit Committee	3	2
Peter Keegan	Independent Non-Executive Director	Chair of WFBI Audit Committee and Member of WFBI Risk Committee	2	2
Gervaise Slowey	Independent Non-Executive Director	Chair of WFBI Nomination/Remuneration Committee ⁴ and Member of WFBI Risk Committee	5	4

⁴ From 26/02/2021

Fiona Tierney	Independent Non-Executive Director	Member of WFBI Nomination/ Remuneration Committee and Member of WFBI Audit Committee	4	2
Chris Borin⁵	Group Non-Executive Director	Member of WFBI Nomination / Remuneration Committee	1	1
John McNulty	Group Non-Executive Director	Member WFBI Audit Committee	1	1
Mary Katherine Dubose	Group Non-Executive Director	Member of WFBI Risk Committee ⁶	3	1

The knowledge, experience and expertise of the individual WFBI Board Directors is set out in Appendix 1.

Recruitment policy for the selection of members of the Board

In respect of the Board composition, WFBI has established principles that form the basis for WFBI’s Board and committee composition. These include the size of the board, the number of committees and diversity, tenure and required time commitment for directors.

The WFBI Board has delegated responsibility to the WFBI Nomination/Remuneration Committee (“WFBI NomRemCo”) to review and make recommendations to the WFBI Board regarding Board and Board Sub-Committee composition and effectiveness. WFBI NomRemCo performs composition reviews twice annually in parallel with board succession reviews. The composition of the board is designed to ensure there is an appropriate level of independence on the WFBI Board and an appropriate mix of skills and experience aligned with the business activities of WFBI. The WFBI Board complies with all applicable regulatory requirements with respect to the composition of the Board including in particular the Corporate Governance Requirements for Credit Institutions, the CBI’s Fitness and Probity Regime and the Joint ESMA/ EBA Guideline of the suitability of members of the management body and key function holders (“Suitability Guidelines”).

Diversity policy with regard of the members of the Board

The WFBI Board promotes diversity on the Board. The approach to diversity is documented within the WFBI Diversity and Inclusion Policy and considers various aspects of diversity including educational and professional background, gender, geographical provenance, social and ethnic background and age.

The WFBI NomRemCo leads the diversity and inclusion review of the WFBI Board while the WFBI CEO, supported by WFBI HR, leads the review of diversity in respect of the WFBI ExCo. WFBI aims to achieve and maintain a minimum of 33% female representation across Board, ExCo and other key function roles.

2.5 WFBI Board Committees

WFBI Nomination and Remuneration Committee

The WFBI NomRemCo is responsible for reviewing and making recommendations on the size, structure and composition of the Board, reviewing and proposing for approval the succession plans of the Board, the CEO and other senior executives in a Controlled Function 1 (“CF1”) or Pre-approval Controlled Function (“PCF”) roles and recommendation of the remuneration policy to the Board for approval. The WFBI NomRemCo is responsible for:

- Board and Senior Management appointment;
- Review of Board Membership and effectiveness;
- Suitability assessments;
- Fitness and probity assessments;
- Succession planning;
- Remuneration policy; and
- Individual remuneration of directors and senior executives

Other key duties include agreeing diversity targets and the training needs of WFBI Directors. Specific responsibilities of the WFBI NomRemCo are outlined in detail within the WFBI NomRemCo Terms of Reference (“ToR”). The WFBI NomRemCo reports to the Board and the minutes of each meeting are circulated to the Board in advance the next Board Meeting.

⁵ Resigned 22/03/2022

⁶ From 26/08/2021

WFBI Risk Committee

WFBI RiskCo has been delegated authority by the Board to oversee risk, and advise the Board on both the current risk exposures of WFBI and future risk strategy taking account of the Board's overall risk appetite, the current financial position of WFBI and the capacity of WFBI to manage and control risks within the agreed strategy. The Risk Committee is responsible for:

- Advising the Board on risk appetite, tolerance for future strategy and the current financial position of WFBI;
- Advising the Board on the capacity of WFBI to manage and control risks within the agreed strategy,
- Advising the Board on the WFBI risk management framework and overseeing its implementation, including the processes established by management to identify, assess, measure, monitor and manage the material risks facing WFBI; and
- Overseeing the risk management function and the performance of the Chief Risk Officer.

WFBI RiskCo is responsible for advising the Board on the WFBI Risk Framework and overseeing its implementation, including the processes established by management to identify, assess, measure, monitor and manage material risks facing WFBI. It advises on and oversees WFBI's risk appetite, tolerance for future risk strategy, and the capacity of WFBI to manage and control risks within the agreed strategy.

The Board has delegated responsibility to the Risk Committee in respect of the following activities:

- Overseeing WFBI's risk management framework and the risk management function;
- Reviewing and monitoring WFBI's overall actual and future risk appetite and strategy, taking into account all risk types and ensuring these are in line with WFBI's risk appetite, business strategy, objectives, corporate culture and values;
- Overseeing the implementation of WFBI's risk strategy and the corresponding limits set and assessing its adequacy in addressing all risk types facing WFBI;
- Determining whether an appropriate balance exists between risks and returns and ensuring the development of and, on-going maintenance of, the risk management system within WFBI that is proportionate to the nature, scale and complexity of the risks inherent in the lines of business operating through WFBI; and
- Overseeing the implementation of the strategies for capital and liquidity management as well as for all other relevant risks of an institution such as market, credit, operational and reputational risks, in order to assess their adequacy against the approved risk appetite and strategy.

The WFBI RiskCo also oversees the risk management function and the performance of WFBI's CRO. The WFBI RiskCo takes a holistic view of all risks, including financial and non-financial risks. It monitors adherence to risk appetite by risk type and topic as well as at a holistic level. The WFBI RiskCo assesses WFBI's current and emerging risk profile relative to Board approved risk appetite and across risk types and Lines of Business. Additionally, the WFBI RiskCo reviews and recommends approval to the Board, the qualitative and quantitative methodology and parameters used in establishing WFBI's Statement of Risk Appetite Statement ("SoRA"). The Risk Committee reviews the metrics at least quarterly to ensure that they are within approved risk parameters.

WFBI Audit Committee

The purpose of the Audit Committee is to assist the Board of Directors in fulfilling its oversight responsibilities for the financial and regulatory reporting process, the system of internal control, the audit process, the internal audit function (including approval of the annual audit plan), and WFBI's process for monitoring compliance with laws and regulations relevant to the Audit Committee's areas of responsibility.

The responsibilities of the Audit Committee include:

- Monitoring of WFBI's financial reporting;
- Integrity of the Bank's financial statements;
- Review of the Director's Report and Statement of Director's Responsibilities;
- Regulatory inspections and examinations;
- Independent auditor's qualifications, independence and performance;

- Performance of the Bank’s internal audit function; and
- Internal controls;

Additionally, the WFBI AuditCo reviews and challenges the information provided by those responsible for WFBI’s financial management, including the methods used to account for significant or unusual transactions where the accounting treatment is open to different approaches, valuation of assets and liabilities, significant accounting accruals, and reserves or other estimates having a material impact on the financial statements.

The Audit Committee is responsible for the process to select the external auditor and recommends their appointment and dismissal, for approval by the Board of WFBI. It also considers whether the auditor’s overall work plan and proposed resources to execute the audit plan, appears consistent with the scope of the audit engagement.

On an annual basis the Audit Committee will review and approve the WFBI Internal Audit Policy and Audit Plan.

EMEA Committees utilised by WFBI Board

The WFBI Board utilises two EMEA Committees in addition to the WFBI Board Sub-Committees, the EMEA Remuneration Risk Review Committee (“ERRRC”) and the EMEA New Initiatives Committee (“EMEA NIC”). The ERRCC provides expertise, advice and recommendations of performance and incentive rewards for Identified Staff based on the WFBI Remuneration Policy. The EMEA NIC oversees product governance for all legal entities in EMEA. These committees operate in accordance with defined TOR.

2.6 Sub-Committees of WFBI Board Committees

WFBI Credit Committee

The WFBI Credit Committee (“CRCO”) is a sub-committee of the WFBI RiskCo. The CRCO is responsible for the effective administration and awarding of credit as guided by the WFBI Board’s strategy and risk appetite and within the policy, procedures and practices defined in the CRCO ToR, WFBI’s credit risk policies, frameworks and relevant credit risk procedures.

WFBI Credit Committee Responsibilities

- Makes credit decisions to the extent of the authority delegated to it by the WFBI Board and as detailed in the WFBI Credit Decision-Making Framework;
- Reviews and recommends credit commitments over the delegated authority level to the WFBI Board for approval;
- Monitors and oversees credit decisions made by those who hold delegated credit approval authority (“DCAA”) as defined in the WFBI DF DCAA Framework (DCAA Framework) and the WFBI Credit Decision-Making Framework; and
- Monitors the performance and credit quality of WFBI’s portfolio through its sub-committee, the WFBI Portfolio Monitoring Forum, and reports any notable strengths, weaknesses, or trends to senior management and the WFBI Risk Committee.

The CRCO is chaired by the WFBI Head of Credit Risk, with the Vice Chair being one of the WFBI Senior Credit Officers. The Credit Committee members include the WFBI CEO, WFBI CFO, WFBI CRO and the WFBI Head of Treasury Risk.

WFBI Portfolio Monitoring Forum

The Portfolio Monitoring Forum (“PMF”), which meets quarterly, is a sub-group of the CRCO. The PMF is not a decision-making forum, rather it has delegated responsibility for monitoring the performance and credit quality of WFBI’s credit portfolio, and reports any notable strengths, weaknesses, trends or required corrective actions to the business, CRCO, WFBI RiskCo and WFBI Board as required.

The WFBI Head of Credit Risk serves as the Chair of the PMF and maintains the same membership as the WFBI Credit Committee, with the additional participation of all WFBI Credit Risk Officers. The EMEA Regional Credit Risk Manager is a standing attendee and line of business representatives are also invited to attend.

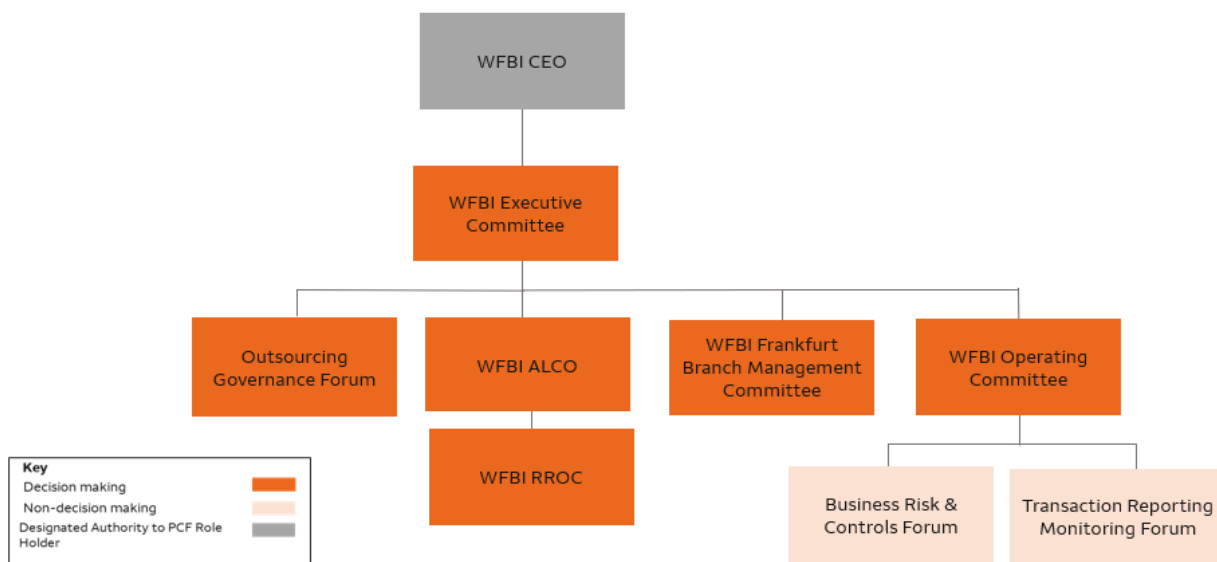
WFBI Fitness and Probity Forum

WFBI Fitness and Probity Forum (“WFBI F&P”) operates under the authority of the WFBI NomRemCo and assesses matters with respect to the CBI defined fitness and probity regime of CF, PCF, and proposed CF/PCF role holders. The WFBI F&P Forum supports and assists the WFBI NomRemCo and WFBI Board in carrying out their respective fitness and probity responsibilities and escalates matters to the WFBI NomRemCo and WFBI Board, as necessary. The WFBI F&P Forum is chaired by the WFBI CCO. Roles, responsibilities, and members of the WFBI F&P Forum are outlined in full in the WFBI F&P Forum ToR.

WFBI Executive Committees

WFBI is managed under the direction and oversight of the WFBI Board and is led from an Executive perspective by the WFBI CEO. The WFBI ExCo is sponsored by, operates under the authority of, and is accountable to the WFBI CEO who has delegated authority from the WFBI Board for the day-to-day management of WFBI.

Figure 3 Executive Committee Structure



WFBI Executive Committee

The WFBI ExCo is responsible for:

- Providing strategic leadership and management oversight to WFBI including to its LOBs, Support Functions and the Branch. The WFBI ExCo supports the WFBI CEO in discharging her responsibilities, in accordance with the WFBI Risk Framework and WFBI policies.
- Developing and implementing the WFBI Board approved strategy and monitoring business performance against the strategy, capital and liquidity adequacy, and key risk and performance metrics.
- Identifying key risks and, where required, making decisions to action or escalate to the WFBI Board as appropriate. The WFBI ExCo will receive periodic and/or ad hoc reports on the risk types, programs, topics, and/or events it oversees, and must discuss matters for which approval is requested and reach a general agreement as to whether to approve the matter or escalate to the Board as required.

The WFBI ExCo is chaired by the WFBI CEO, and membership is comprised of key executive level leaders who carry a PCF or CF1 designation from the CBI. WFBI ExCo meetings are generally scheduled on a monthly basis with a minimum of ten meetings per year. The Chair escalates any matter that requires Board decision-making or awareness to the Board or any other relevant Group committee, function or individual they deem necessary.

The WFBI ExCo delegates authority to the following:

- **WFBI Regulatory Reporting Oversight Committee (“WFBI RROC”)** with responsibility for oversight and decision making regarding WFBI’s financial reporting risks specific to regulatory reporting and disclosures;
- **WFBI Fitness and Probity Forum (“WFBI F&P”)** assesses matters with respect to the fitness and probity of CF, PCF, and proposed CF/PCF role holders;
- **WFBI Frankfurt Branch Management Committee (“WFBI FBMC”)**, for the purpose of day-to day oversight of the branch, ensuring the business operating in the branch are in compliance with local regulatory requirements and WFBI strategy; and
- **WFBI Assets and Liability Committee (“WFBI ALCO”)**, for the purposes of the day-to-day liquidity and balance sheet management of WFBI.
- **WFBI Operating Committee (“WFBI OpCo”)**, for the purposed of overseeing the operational performance of WFBI.
- **WFBI Outsourcing Governance Forum (“WFBI OGF”)**: for the purposes of monitoring the performance of WFBI’s outsourcing arrangements

3. Capital Adequacy and Key Metrics

3.1 Capital Adequacy

Senior management review the capital and liquidity levels on a continuing basis in the light of changing risk appetite, business needs and changes in the external business and regulatory environment. WFBI undertakes an Internal Capital Adequacy Assessment Process (“ICAAP”) at least annually which provides the Board with an assessment of its risks and the appropriate level of capital necessary to hold against these risks, having considered mitigating factors. The ICAAP brings together the business and control functions in assessing the future risk profile and capital needs of WFBI Group.

The latest ICAAP, approved by the WFBI Board on 15th December 2021, concluded that WFBI is adequately capitalised on the basis of the 3-year strategy, with regulatory capital resources of \$3.2bn and a strongly funded balance sheet. It has funding support from its indirect parent company WFBNA and is a designated material subsidiary for the purposes of the Group’s resolution plan and regulatory commitments. WFBI’s capital and liquidity plans (ICAAP and Internal Liquidity Adequacy Assessment Process (“ILAAP”)), include detailed stress tests, and consider the impact of Covid-19, climate-related risk and other factors.

3.2 Key Metrics (Template EU KM1)

		31-Dec-21	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20
		a	b	c	d	e
<i>USD Thousands</i>						
Available own funds (amounts)						
1	Common Equity Tier 1 (CET1) capital	3,217,337	3,181,757	3,181,745	3,181,684	3,182,321
2	Tier 1 capital	3,217,337	3,181,757	3,181,745	3,181,684	3,182,321
3	Total capital	3,217,337	3,181,757	3,181,745	3,181,684	3,182,321
Risk-weighted exposure amounts						
4	Total risk-weighted exposure amount	5,957,459	5,634,619	5,806,330	6,029,473	6,258,859
Capital ratios (as a percentage of risk-weighted exposure amount)						
5	Common Equity Tier 1 ratio (%)	54.0%	56.5%	54.8%	52.8%	50.8%
6	Tier 1 ratio (%)	54.0%	56.5%	54.8%	52.8%	50.8%
7	Total capital ratio (%)	54.0%	56.5%	54.8%	52.8%	50.8%
Additional own funds requirements based on SREP (as a percentage of risk-weighted exposure amount)						
EU 7a	Additional own funds requirements to address risks other than the risk of excessive leverage (%)	9.4%	9.6%	9.6%	9.5%	9.5%
EU 7b	of which: to be made up of CET1 capital (percentage points)	9.4%	9.6%	9.6%	9.5%	9.5%
EU 7c	of which: to be made up of Tier 1 capital (percentage points)	9.4%	9.6%	9.6%	9.5%	9.5%
EU 7d	Total SREP own funds requirements (%)	17.4%	17.6%	17.6%	17.5%	17.5%
Combined buffer requirement (as a percentage of risk-weighted exposure amount)						
8	Capital conservation buffer (%)	2.5%	2.5%	2.5%	2.5%	2.5%
EU 8a	Conservation buffer due to macro-prudential or systemic risk identified at the level of a Member State (%)	0.0%	0.0%	0.0%	0.0%	0.0%
9	Institution specific countercyclical capital buffer (%)	0.1%	0.1%	0.1%	0.1%	0.1%
EU 9a	Systemic risk buffer (%)	0.0%	0.0%	0.0%	0.0%	0.0%
10	Global Systemically Important Institution buffer (%)	0.0%	0.0%	0.0%	0.0%	0.0%
EU 10a	Other Systemically Important Institution buffer	0.0%	0.0%	0.0%	0.0%	0.0%
11	Combined buffer requirement (%)	2.6%	2.6%	2.6%	2.6%	2.6%
EU 11a	Overall capital requirements (%)	20.1%	20.3%	20.2%	20.1%	20.1%
12	CET1 available after meeting the total SREP own funds requirements (%)	40.1%	42.3%	40.7%	38.8%	36.8%

Leverage ratio						
13	Leverage ratio total exposure measure	8,182,923	7,546,096	8,225,604	7	7
14	Leverage ratio	39.3%	42.2%	38.7%	7	7
Additional own funds requirements to address risks of excessive leverage						
EU 14a	Additional own funds requirements to address the risk of excessive leverage (%)	0.0%	0.0%	0.0%	7	7
EU 14b	of which: to be made up of CET1 capital (%)	0.0%	0.0%	0.0%	7	7
EU 14c	Total SREP leverage ratio requirements (%)	3.0%	3.0%	3.0%	7	7
Liquidity Coverage Ratio						
15	Total high-quality liquid assets (HQLA) (Weighted value -average)	2,046,778	2,179,774	2,661,640	2,811,869	3,072,632
EU 16a	Cash outflows - Total weighted value	1,779,702	1,753,061	2,064,073	2,205,621	2,381,255
EU 16b	Cash inflows - Total weighted value	615,829	430,972	482,237	631,362	588,707
16	Total net cash outflows (adjusted value)	1,163,873	1,322,090	1,581,836	1,574,259	1,792,548
17	Liquidity coverage ratio (%)	176%	165%	168%	179%	171%
Net Stable Funding Ratio						
18	Total available stable funding	4,110,104	3,914,826	4,178,290	7	7
19	Total required stable funding	2,503,756	2,304,285	2,330,367	7	7
20	NSFR ratio (%)	164%	170%	179%	7	7

3.3 Key Metric commentary

Own funds

CET1 and total capital totalled \$3,217m as at 31 December 2021, a \$35m increase since 2020. The increase is principally driven by the net profit for the year.

Risk-weighted exposure amounts (“RWAs”)

RWAs totalled \$6,027m as at 31 December 2021, a \$301m decrease since December 2020. This decrease is principally driven by:

- A reduction in Credit Risk RWAs of \$262m mainly due to foreign currency translation differences partially offset by a modest increase in lending exposures.
- A reduction in Operational Risk RWAs of \$71m reflecting the decrease of average income over the preceding three years.
- An increase in Counterparty Credit Risk RWAs, including associated CVA RWAs, of \$32m driven by implementation of a EBA’s revised methodology for calculating the exposure for derivatives counterparty credit risk.

Leverage ratio

The leverage ratio as at 31 December 2021 was 39.3%, a 0.6% increase since June 2021⁷. This increase is principally driven by a decrease in the leverage ratio total exposure measure of \$43m as a result of:

- A decrease in the IFRS balance sheet offset by an increase in off-balance sheet items decreased the leverage ratio total exposure measure by \$5m.
- A decrease in OTC derivative exposures resulted in a decreased leverage ratio total exposure measure of \$38m.

⁷ Leverage and Net Stable Funding Ratios became binding constraints following the implementation of CRR2 in June 2021

Liquidity coverage ratio (“LCR”)

The LCR as at 31 December 2021 was 176%, a 5% increase since December 2020. This increase is principally driven by:

- A reduction in net cash outflows of \$629m following a decrease in Certificate of Deposits and deposits due to the restructuring of the funding profile
- A reduction of \$1,026 in High Quality Liquid Assets (“HQLA”) as the ratio is actively managed within risk appetite

Net Stable Funding Ratio (“NSFR”)

The NSFR as at 31 December 2021 was 164%, a 13% decrease since June 2021⁷. This decrease is principally driven by:

- An increase in required stable funding of \$173m primarily as a result of a net decrease in lending exposures and off-balance sheet items
- A reduction in available stable funding of \$68m primarily as a result of a decrease in deposits

⁷ Leverage and Net Stable Funding Ratios became binding constraints following the implementation of CRR2 in June 2021

4. WFBI's Risk Management Approach (Table EU OVA)

4.1 Risk statement approved by the management body

Risk Management policies and objectives

WFBI's risk management approach is documented in the Board approved WFBI Risk Framework, which sets forth WFBI's core principles for managing, controlling, reporting and governing its risks, including the risk programs required for effective risk management for all risk types WFBI faces. WFBI routinely takes risks to achieve its business goals and serves its customers, and these risks must be appropriately managed in accordance with WFBI's Risk Framework.

Risk Culture and Profile

The WFBI Board supports a strong risk culture focused on accountability, transparency, strong leadership and customer centricity, as defined in WFBI's cultural priorities. Strong risk management is a key component of WFBI's culture and influences employees risk decisions. All employees are empowered to, and expected to challenge risk decisions where appropriate, and to escalate their concerns when they have not been addressed. Furthermore, WFBI's performance management and incentive compensation programs are designed to promote a culture of risk management which encourages avoiding unnecessary or excessive risk-taking.

WFBI's risk profile is an assessment of the aggregate risk associated with WFBI's exposures and business activities after taking into account risk management effectiveness. Effective risk management occurs when management consistently identifies, measures and controls risk so that it remains within WFBI's risk appetite, as is defined in the WFBI Risk Appetite Framework ("RAF"). This provides a solid base for decisions on when a risk should be controlled, mitigated or accepted. WFBI measures and considers risk in connection with the products and services it offers to its customers. WFBI monitors its risk profile and the Board reviews reporting and analysis.

WFBI reinforces a strong risk culture, which is critical to sound risk management, through the WFBI RAF. The RAF explicitly defines the boundaries within which the business is expected to operate when pursuing the WFBI Strategy and is supported by the WFBI SoRA, which describes the nature and level of risks that the Board or business is willing to take in pursuit of its strategic priorities and key initiatives, while ensuring operations are conducted in a safe and sound manner consistent with applicable laws and regulations. The SoRA is a blend of qualitative statements and qualitative and quantitative measures in order to provide a holistic view of risk appetite. The WFBI Risk Committee advises and oversees WFBI's risk appetite, tolerance for future risk strategy, and the capacity of WFBI to manage and control risks within the agreed strategy.

WFBI has identified the following 12 risks as material through WFBI's Risk Identification and Material Risk Assessment process:

- Credit Risk;
- Compliance Risk;
- Interest rate risk in the banking book ("IRRBB");
- Liquidity Risk;
- Reputation Risk;
- Strategic Risk;
- Capital Adequacy Risk (L2);
- Operational Risk;
- Model Risk;
- Information Security Risk (L2);
- Technology Risk (L2); and
- Third Party Risk (L2).

Credit Risk, Operational Risk and Market Risk (which is a relevant but non-material risk for WFBI), as well as their specific risk governance structures, are described in more detail in sections 5, 6, and 7, respectively.

4.2 Risk Governance Structure

WFBI operates a three lines of defence model to manage risk, as set out in the WFBI Risk Framework, namely the Front Line, IRM, and Internal Audit. Each line of defence has distinct risk management responsibilities for identifying, assessing, controlling, monitoring and reporting of risks. In addition to the three lines of defence, WFBI's control environment is strengthened by leveraging certain enterprise control activities performed by specialised subject matter experts in relation to human capital; accounting; reporting and tax; and legal services.

Three Lines of Defence

- **Front Line:** The Front Line, which is composed of Business Groups and certain activities of its support functions, is the first line of defence. In the course of its business activities, it identifies; measures and assesses; manages; controls; monitors; and reports on risk associated with its business activities and balances risk and reward in decision making while remaining within WFBI's risk appetite.
- **IRM:** IRM is the second line of defence. It establishes and maintains WFBI's risk management program and provides oversight, including challenge to and independent assessment, of the front line's execution of its risk management responsibilities.
- **Internal Audit:** Internal Audit is the third line of defence. It is responsible for acting as an independent assurance function and validates that the risk management program is adequately designed and functioning effectively.

Group Control Activities: In addition to the three lines of defence, WFBI's control environment is strengthened by leveraging certain group control activities, under a shared services model, related to specialised subject matter expertise such as human capital, accounting, reporting and tax and legal services.

The Front Line designs and executes internal controls and assesses new controls prior to implementation and during the monitoring phase. IRM governs and oversees internal controls and maintains a centralised control inventory. WFBI utilise a Risk and Control Self-Assessment ("RCSA") process to identify, assess and quantify key operational risks present in WFBI, which in turn provides the information to enable the examination of the effectiveness of related controls. This provides an overview of the aggregate risk and control environment within WFBI, the output of which is presented to the Risk Committee annually. Subsequent to this comprehensive annual review process, a formal mid-point review, and affirmation is conducted, and a report detailing the aggregate output from the RCSA is provided to the Risk Committee.

4.3 Risk Reporting and Risk Measurement

Timely, accurate and comprehensive reporting on WFBI's risk profile and risk-generating activities facilitates safe and sound management of WFBI. WFBI's risk reporting provides senior management and the Board with aggregated and integrated views of material risks across WFBI. Risk reporting reviewed by management-level governance identifies significant and emerging risks, drivers of risks and issues (such as climate change) and informs members of areas that need additional monitoring or improvement. Risk reporting to the Board and Risk Committee is built upon the risk reporting reviewed by management-level governance forums and is designed to ensure that the Board and Risk Committee receives timely and reliable information about current and emerging risks.

WFBI's risk measurement program, as articulated in WFBI's RAF, sets expectations regarding how WFBI measures risk for determining its risk appetite and its risk capacity. Specifically, the risk measurement program defines risk parameters, qualitatively and quantitatively, and establishes related boundaries.

4.4 Environmental, Social and Governance Factors

Wells Fargo views environmental, social and governance factors ("ESG") as global challenges that present significant impacts for businesses and communities around the world. Wells Fargo is committed to mitigating the impacts of ESG factors related to its activities and to partner with key stakeholders, including communities and customers, to do the same. Wells Fargo continues to develop its monitoring of ESG factors as risk drivers that may generate risk. Wells Fargo expects that ESG factors will increasingly impact the risk types it manages, and it will continue to integrate ESG factors into its risk management program as its understanding of such factors changes and risks driven by it evolve.

Further details of the approach to ESG are contained in the WFBI Annual Report and Financial Statements.

4.5 Adequacy of the Risk Management Arrangements

A declaration on the adequacy of risk management arrangements of WFBI is approved annually by the Risk Committee. The Board considers the risk management systems in place in WFBI to be adequate having regard to the institution's risk profile and strategy.

5. Credit Risk (Table EU CRA)

WFBI defines credit risk as the risk of loss associated with a borrower or counterparty default (failure to meet obligations in accordance with agreed upon terms). WFBI assumes credit risk throughout the normal course of its commercial activities, with the objective of balancing risk and return throughout the economic cycle. Credit risk mainly arises from loans and advances to customers and other banks (including related commitments to lend, such as revolving credit facilities and asset financing). Credit risk includes credit-related risks such as counterparty default risk, country risk and portfolio concentration risk. In considering credit risk, WFBI includes an assessment of the risk to borrowers or counterparties arising from ESG factors, with a particular focus on the potential impact on the business, financial or otherwise, of environmental or climate related matters.

WFBI's SoRA describes the nature and magnitude of risks that WFBI is willing to assume in pursuit of its strategic objectives, and is composed of appetites for individual risk types, including credit risk. Risk appetite limits translate WFBI's credit risk appetite into measurable SoRA metrics and key risk indicators ("KRIs"). The WFBI SoRA metrics and KRIs are reviewed and approved annually and are reported to and monitored by WFBI's Portfolio Monitoring Forum, WFBI ExCo and WFBI RiskCo, at a minimum on a quarterly basis, or more frequently as necessary.

Key credit risks are monitored by credit risk appetite metrics and KRIs, which measure credit losses, asset quality, concentration risk, single name large exposures, intragroup large exposures, and asset growth. Established escalation protocols and processes are detailed in WFBI's RAF. Clear definition of those credit risk issues that require escalation is central to ensuring that the WFBI Risk Committee, WFBI Board, and appropriate levels of management receive timely information on important credit risk issues, and can act promptly to mitigate such risk, as necessary.

5.1 Risk Framework and Culture

As outlined in Section 4, the WFBI Board sets the tone from the top by supporting a strong culture that guides how employees conduct themselves and make decisions. Specific to credit decision-making, WFBI's risk management culture promotes the granting of credit to borrowers who, to the best of the WFBI's knowledge at the time of granting the credit, are able to fulfil the terms and conditions of the credit agreement, and is secured by sufficient and appropriate collateral, where relevant, and considering the impact on the WFBI's capital position and profitability, whilst also taking into account sustainability, and related ESG factors.

5.2 Credit Risk Governance

WFBI's Risk Framework is supported, from a credit risk perspective, by a number of governance policies, which include the WFBI Credit Policy, Country Risk Credit Policy, Impairment and Expected Credit Loss Policy, Concentration Risk Policy, Credit Decision-Making Framework and Distribution Finance Delegated Credit Approval Authority Framework. These governance documents are supplemented by a suite of credit risk procedures, which focus on processes, controls and the separate roles and responsibilities of the front line and independent risk management functions. WFBI's credit policies are subject to review and approval, at least annually, by either WFBI Board or the WFBI RiskCo, to ensure they remain aligned to WFBI credit risk strategy and any relevant regulatory developments.

5.3 Credit Risk Decision-Making, Escalation and Challenge

Credit approval authority is delegated by the WFBI Board to WFBI Credit Committee and DCAA holders, subject to certain thresholds and in accordance with the WFBI's credit risk governing documents. The limitations set in relation to delegated credit approval authority, take into consideration the size, complexity and the types and risk profiles of the borrowers. They also take into account the relevant expertise and seniority of the DCAA holders and credit committee members.

The primary responsibility of WFBI Credit Committee, which is described in more detail in Section 2, and the DCAA holders, is the effective administration and awarding of credit as guided by the WFBI Board's strategy and risk appetite, and within WFBI's credit policies, procedures and practices.

Credible challenge of credit decisions is a key part of WFBI's credit decision-making process, with WFBI's Independent Risk Management credit risk team providing independent oversight of front line credit risk activities, and credible challenge of credit submissions received from the business.

5.4 Credit Risk Management and Control Function

WFBI manages credit risk across its three lines of defence by:

- Identifying, assessing and measuring credit risk across WFBI and within each of its individual business groups, on an individual exposure and portfolio basis and applying adequate controls for the management of credit risk;
- Implementing a robust control framework for credit decision-making, incorporating independent oversight, challenge and quality assurance activities;
- Employing a disciplined approach to internal audit in order evaluate the effectiveness of credit risk management, control and governance processes;
- Enacting credit policies aligned with supervisory expectations, which are designed to protect WFBI against identified risks;
- Limiting concentrations of exposure by type of asset, industry sector; single name exposure and geographic location;
- Implementing sound processes for calculating and measuring ECLs in accordance with WFBI's policies and procedures, IFRS and relevant supervisory guidance;
- Monitoring to ensure that changes in the credit risk profile are identified, quantified, escalated and reported in a timely manner;
- Maintaining, measuring and monitoring a comprehensive suite of quantitative risk appetite metrics and key risk indicators which measure credit losses, asset quality, concentration risk, single name large exposure, intragroup large exposure, and asset growth; and
- Accurate and timely reporting to inform and report on credit risk trends and metrics and to provide detailed data to decision makers, relating to the composition, asset quality, concentrations and overall performance of WFBI's credit exposures.

The Front Line consists of WFBI's credit-risk-generating businesses, who are responsible for pursuing suitable business opportunities, which are within WFBI's risk appetite, strategy, and compliance requirements and certain support functions activities. The Front Line is responsible for understanding the credit risk generated by its activities, applying adequate controls and managing risk in the course of its business activities. The front line is represented on the WFBI Credit Committee by WFBI's Chief Executive Officer and WFBI's Chief Financial Officer.

IRM is composed of the WFBI risk management function (WFBI Risk), WFBI Compliance, WFBI Financial Crime Risk Management, Wells Fargo Corporate Commercial Credit, and Risk Asset Review. IRM, as the second line of defence, provides independent oversight and credible challenge with regard to the Front Line's execution of its credit risk management responsibilities.

Internal Audit is the third line of defence and provides independent assurance regarding the effectiveness of WFBI's credit risk processes and the integrity of WFBI's credit risk control systems, including the front line and independent credit risk management activities.

6. Operational Risk (Table EU ORA)

6.1 Risk Management Objectives and Policies

Operational risk is the risk resulting from inadequate or failed internal controls and processes, people, and systems, or resulting from external events and is inherent in WFBI's business. In evaluating and managing operational risks, WFBI considers strategic and reputational risks and their relationships to operational activities. As a result, internal controls are designed to mitigate operational risks. WFBI's Risk Framework defines the specific disciplines, roles and responsibilities and activities to manage operational risk, including Technology Risk and Information Security Risk Management.

The WFBI Risk Framework details WFBI's Operational Risk Program which defines WFBI's operational risk objectives such as:

- providing a structured approach to planning, identifying and assessing, controlling, monitoring and reporting, and testing and validating operational risks across all areas of WFBI in order to support senior management in achieving its strategic objectives and priorities, including helping its customers succeed financially;
- ensuring that WFBI's operational risk profile remains within its risk appetite by adequately controlling operational risk related incidents and losses and establishing appropriate capital reserves for operational risk in accordance with regulatory guidance; and
- supporting the Board as it carries out its oversight duties and responsibilities relating to operational risk.

The WFBI Operational Risk Program is supported by relevant operational risk policies, procedures and practices, which are designed to ensure that WFBI is able to meet its obligations during normal and stress situations in order to protect and maintain the safety and soundness of WFBI.

The WFBI Operational Risk Program is further supported by the WFBI Third Party Risk, Technology Risk and information Security Risk Programs.

6.2 Operational Risk Governance

With respect to operational risk, relevant risk governance committees are responsible for overseeing and making decisions on operational risk issues in line with each committee's authorities, or for escalating issues up through the committee structure for further consideration. This structure ensures that WFBI has in place operational risk issue escalation paths from management committees/forums via the WFBI Risk Committee to the WFBI Board. The WFBI Board, WFBI Risk Committee, and WFBI ExCo are supported in their oversight of operational risk by the following governance bodies:

- WFBI Operating Group
- WFBI Business Risk and Controls Forum;
- WFBI Outsourcing Governance Forum;
- WFBI Regulatory Reporting Oversight Committee; and
- WFBI Transaction Reporting Monitoring Forum.

The Operational Risk function is led by the Head of Operational Risk and sits within the wider Risk Function under the CRO's leadership. The function has the appropriate expertise and experience to effectively manage operational risk across the organisation. Oversight for Financial Reporting risk is managed by a dedicated specialised IRM team, the Regulatory Reporting Incremental Compliance function ("RRIC").

6.3 Operational Risk Reporting

Operational risk reporting is submitted, from a Front Line and IRM perspective, to various forums and committees. Escalation events, that require upstream reporting and specific action and/or decision making, are a key component of WFBI's operational risk escalation processes and exist to ensure that key issues are elevated to the appropriate management level of WFBI for timely consideration and decision making. Operational risk appetite breaches are governed by established protocols and processes as documented in the WFBI Risk Appetite Framework.

WFBI's reporting framework is further enhanced by processes in place to support the timely and comprehensive reporting of third-party risks, technology risks and information security risks to the WFBI Board and to senior management, to ensure appropriate Board-level awareness of such risks, and to keep the WFBI Risk Committee apprised of these key risks.

7. Market Risk (Table EU MRA)

Market risk for WFBI is the risk of loss resulting from changes in the value of assets and liabilities (including on and off-balance sheet assets and liabilities) and changes in earnings and/ or reserves due to changes in financial prices, including interest rates, credit spreads and exchange rates.

The objective of market risk management is to identify, manage and control market risk exposures within acceptable parameters, while optimising the return on risk. Overall market risk responsibility is vested in the ALCO with oversight by the Risk Committee.

WFBI uses a range of quantitative and qualitative tools to manage and monitor market risk. Quantitative limits for net income sensitivities, value at risk (“VaR”), stress test, scenario analysis and ratios on economic capital are used to enforce the WFBI market risk appetite. Market risk reports reflecting the WFBI exposures, risk concentrations, stress test results, utilisations of limits etc. are reviewed on a daily basis. Appropriate actions are taken when needed, including revisiting the market risk management policies and relative limits to ensure that the WFBI’s market risk management objective is met. A historical simulation Value at risk (“VaR”) methodology is adopted for measuring the maximum financial loss that the FX position as part of the wider Market Risk exposure can be expected to suffer over a 1 day time horizon with a confidence level of 99 percent.

7.1 Management of Market Risk

WFBI does not have a trading book and does not run any traded risk in its business and is therefore not subject to material risks associated with trading book positions. WFBI’s primary exposures to market risks are foreign exchange and IRRBB. The Board sets limits on the level of risk that can be held by WFBI.

Foreign Exchange risk

WFBI has currency mismatches resulting from assets and liabilities denominated in different currencies. WFBI economically hedges foreign exchange risk related to financial assets and liabilities denominated in currencies other than the US dollar. Foreign exchange risk for all portfolios is managed collectively with the intent of limiting unhedged net foreign exchange risk positions to predefined limits.

WFBI applies the standardised approach for calculating Pillar 1 foreign exchange risk capital requirements.

Interest Rate Risk in the Banking Book

As WFBI does not have any trading books, all interest rate risk resides in the banking book. WFBI is exposed to interest rate risk in that changes in market interest rates will affect economic value. This arises due to the normal repricing mismatch between assets and liabilities on the balance sheet.

Per EBA Guidelines (EBA/GL/2018/02), the key components of IRRBB are gap risk, basis risk and option risk. WFBI also considers credit spread risk as part of the interest rate risk management framework.

Gap Risk

The WFBI balance sheet is generally positioned net long floating rate assets, funded by floating rate liabilities, together with zero cost US dollar denominated long term equity and reserves.

Basis Risk

Cross currency basis risk arises from the funding of non-USD (predominantly EUR), assets via USD denominated liabilities.

Option Risk

WFBI does not trade option instruments, nor does it offer customers products which contain embedded optionality. WFBI does have a minimal amount of wholesale call deposits which, at the limit, could give rise to a small amount of behavioural optionality.

Credit Spread Risk

WFBI has a floating rate HQLA bond portfolio for liquidity purposes, which is monitored using the Credit Spread Risk KRI. This measures the sensitivity of the bond portfolio to a 1bp movement in credit spreads.

WFBI uses two complementary methodologies to assess these risks: Economic Value methodology and Earnings methodology

7.2 WFBI Economic Value Methodology

To monitor long term interest rate risk WFBI employs two measures: Interest Rate Basis Point Sensitivity (“IR01”) and Economic Value of Equity (“EVE”) sensitivity. Each of these measures captures the lifetime asset and funding cash flows that produce the net interest income portion of the company’s earnings stream. IR01 is the change in net present value for a 1bp change in interest rates. Economic value (“EV”) is calculated as the discounted value of future cash flows of rate sensitive assets and liabilities. EVE is a specific form of EV measure where equity is excluded from the cash flows. EVE sensitivity is the change in EVE due to changes in rates under stress scenarios.

7.3 WFBI Earnings Methodology

The earnings methodology calculates the impact on net interest income of a change in rates over a 1-year time horizon. WFBI considers a number of different shocks under the earnings methodology.

Capital is currently allocated internally via the economic value methodology, which gives the largest capital requirement when the two approaches are measured. The calculation of capital is measured in line with the expectations of the relevant EBA Guidelines (Section 115 of EBA/GL/2018/02).

Interest rate risk is overseen by the WFBI Asset and Liability Committee.

Interest rate risk in the banking book is not subject to the market risk requirements for own funds.

8. Liquidity Risk Management (Table EU LIQA)

Liquidity risk is the risk that WFBI does not have sufficient financial resources to meet its obligations as they fall due, or will have to only have access at an excessive cost. This risk arises from mismatches in the timing of cash flows which is inherent in all banking operations and can be affected by a range of bank-specific and market-wide events.

8.1 Management of Liquidity Risk

The policy of WFBI is to maintain adequate liquidity at all times, by considering the nature and scale of its business and the risks inherent in its operations. It does this through the ILAAP.

The ILAAP provides the Board with an assessment of WFBI's risks and the level of liquidity necessary to hold against these risks, particularly in stress scenarios, having considered mitigating factors. The ILAAP process brings together the business and control functions to assess the current and future liquidity risks and liquidity needs of WFBI.

WFBI has a Funding & Liquidity Risk Management Policy and Contingency Capital & Funding Plan. These documents are aligned to the CRR and Capital Requirements Directive ("CRD")⁸, and EBA guidelines on liquidity management. The liquidity risk metrics are set out in the SoRA and in the ILAAP.

WFBI obtains the majority of its funding internally and it operates within WFC's objectives to centrally coordinate its funding, to manage global liquidity risk, to ensure adequate market access to funding and to maintain a diversified external funding base.

The liquidity position is monitored by the treasury and risk teams on a daily basis and reported monthly, or more frequently if required, to the CBI. Liquidity reports are also provided to ALCO, Risk Committee and Board.

The ALCO is responsible for the oversight of liquidity risk via a combination of policy formation, review and governance, analysis, stress testing, limit setting and monitoring in order to effectively manage liquidity risk.

WFBI complies with the requirements of the CRR/CRD and Delegated act⁹ in producing, monitoring and reporting the relevant liquidity metrics. Likewise, any additional reporting requirements set by the CBI are also complied with. Liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions to ensure ratios are expected to remain within the limits.

To ensure WFBI maintains liquidity strength consistent with its risk appetite, the following guiding principles for liquidity management have been established:

- Exceed both internal liquidity level expectations and liquidity management requirements established by regulatory bodies;
- Maintain a rigorous process for assessing WFBI's overall liquidity adequacy under a range of market and macroeconomic conditions;
- Express liquidity planning strategies and liquidity adequacy processes in a comprehensive ILAAP that is prepared at least annually, or more frequently if required;
- Perform regular monitoring and reporting of the WFBI's current and projected funding and liquidity position, and develop updates to the ILAAP funding plan as frequently as necessary; and
- Operate an early warning framework which requires management to consider liquidity conservation and/or liquidity generation activities in the event of a liquidity stress.

Additionally, in order to manage liquidity risk, WFBI carries out the following activities:

- Maintains a portfolio of highly liquid assets, in a variety of currencies and tenors;
- Ensures that there is diversity in its funding base;
- Monitors the behavioural characteristics of financial assets and liabilities;
- Monitors liquidity reports analysing the expected maturity profile of assets and liabilities;
- Establishes early warning indicators of potential liquidity stress events and ensures that there are assets available to be used as collateral if needed;

⁸ Capital Requirements Directive ("CRD"): DIRECTIVE 2013/36/EU transposed into Irish national law via Statutory Instruments 158/2014 [European Union (Capital Requirements) Regulations 2014] & 159/2014 [European Union (Capital Requirements) (No.2) Regulations 2014] under Statutory Instruments]

⁹ Delegate Act – Commission Delegated Regulation (EU) 2015/61 – Liquidity Coverage Ratio

- Performs regular stress tests; and
- Maintains a Contingency Capital and Funding plan designed to provide a framework where liquidity stress could be effectively managed.

8.2 Liquidity Planning & Assessment

Liquidity planning and assessment is conducted at least annually as part of the WFBI ILAAP process. During this process, the WFBI Board of Directors and senior management assess the current WFBI business profile and strategy, the financial projections associated with the strategy, the material risks and mitigating controls associated with executing the strategy and the funding and liquidity required to support the strategy. It also assesses the level of potential additional funding and liquidity required in adverse stress scenarios. When conducting liquidity planning WFBI considers primarily three key metrics:

- Liquidity Coverage Ratio (LCR – Total and by Currency);
- Liquidity Stress Testing (LST – Total and by Currency); and
- Net Stable Funding Ratio (NSFR – Total and by Currency).

The objective of the LCR and LST is to promote short-term resilience in the liquidity risk profile of a bank by ensuring it holds sufficient liquid assets to survive a stress scenario lasting one month. NSFR has a longer time horizon of one year and assesses WFBI’s structural funding profile.

Liquidity Coverage Ratio

The LCR requires the WFBI to hold sufficient unencumbered liquid assets to cover its total net cash outflows over 30 days, under stressed conditions. During such a period, WFBI should be able to quickly convert its liquid assets into cash without recourse to central bank liquidity or public funds.

LCR is defined as a ratio of liquid assets to net liquidity outflows over a 30-day stress period. Net liquidity outflows are calculated by deducting liquidity inflows from liquidity outflows. LCR is calculated as a percentage as below:

$$\text{High Quality Liquid Assets (“HQLAs”)} \div \text{Net Liquidity Outflows (over a 30-day stress period)}$$

WFBI Group’s LCR as at 31 December 2021 was 176%.

WFBI recognises the need to operate at a buffer above the LCR regulatory minimum, to allow for usual volatility in both inflows and outflows. The buffer level is calculated on an annual basis as part of the Risk Appetite setting process.

Liquidity Stress Testing

The primary purpose of LST is to assess the ability of WFBI to meet expected and unexpected cash flows and collateral needs, and to develop WFBI’s liquidity risk management strategies under multiple stress scenarios. Internal liquidity stress testing allows WFBI to have flexibility in its liquidity risk analysis, outside of Regulatory metrics such as LCR and NSFR, and to adapt to prevailing market conditions and balance sheet changes (through the development of market, idiosyncratic, combined and WFBI-tailored bespoke scenarios). The output from liquidity stress tests is an adjusted set of net cash flows derived from the balance sheet over a 12-month time horizon.

Net Stable Funding Ratio

The NSFR was formally introduced as a binding regulatory metric in June 2021 under Capital Requirements Regulation 2 (EU No.876/2019). The ratio measures the profile of an entity’s stable funding in relation to the composition of its assets and off-balance sheet activities. The NSFR is calculated as a percentage as shown below:

$$\text{Available amount of stable funding (“ASF”)} \div \text{Required amount of stable funding (“RSF”)}$$

NSFR considers a longer time horizon (1 year) than the LCR and entities are required to maintain a minimum total NSFR of 100%, with no minimum requirement applicable at individual currency level.

WFBI Group’s NSFR at 31 December 2021 was 163%.

WFBI recognises the requirement for a buffer above the NSFR regulatory minimum. The buffer level is calculated on an annual basis as part of the Risk Appetite setting process.

8.3 Liquidity Risk Governance

The WFBI Board, supported by the WFBI Risk Committee, Executive Committee and ALCO Committee, review and approves the ILAAP (including a Statement of Liquidity Adequacy). The day-to-day management of funding and liquidity has been delegated to the WFBI Treasury function headed by the WFBI Treasurer, who reports to the WFBI CFO. Treasury's front-line role is supported by the Regulatory Reporting function and reviewed and challenged by Independent Risk Management and the Internal Audit team.

8.4 Risk Appetite and Measures

WFBI's SoRA articulates the appetite for individual risk types, including liquidity risk. The liquidity risk appetite section of the SoRA is composed of qualitative and quantitative elements and seeks to measure and report that the WFBI is able to meet its obligations, anticipated or otherwise, in a timely manner. WFBI translates its liquidity SoRA into a defined set of liquidity risk limits, with inner boundaries of these limits functioning as early warning indicators.

8.5 Funding & Liquidity Monitoring and Reporting

Quantitative liquidity reporting requirements are submitted to the CBI as and when due. Liquidity reporting to key internal stakeholders, including the Board, occurs at regular intervals and at an appropriate level of granularity.

8.6 Contingency Capital and Funding Plan and Recovery Plan

The WFBI Contingency Capital and Funding Plan ("CCFP") sets out the key components needed to manage capital and liquidity requirements during a stress event. It details monitoring of early warning signals, a governance framework and potential mitigating options to execute in a liquidity stress event.

The WFBI Recovery Plan identifies and analyses a variety of recovery options that are available to the Board and senior management to increase the WFBI's capital and/or liquidity levels, if necessary, during a time of stress.

9. Remuneration Disclosures

9.1 Introduction

WFBI's ultimate parent company, Wells Fargo & Company ("WFC") has developed enterprise-wide remuneration policies and practices, namely the Wells Fargo Incentive Compensation Risk Management (the "Corporate Policy"), Performance Management Policy and other key related practices ("Corporate Practices"). WFBI has adapted these policies and practices to ensure full compliance with European remuneration requirements and expectations, particularly in relation to defined senior executives and material risk takers.

WFBI is committed to establishing, implementing and maintaining remuneration policies, procedures and practices that are consistent with, and promote, sound and effective risk management and that do not encourage risk-taking that exceeds WFBI's or Wells Fargo's risk appetite, which is the level of tolerated risk of the firm as set out in WFBI's Risk Management Framework, and supporting policies. In addition, WFBI's remuneration policy is in line with its strategy, objectives, values and long-term interests and includes measures to avoid conflicts of interest.

The purpose of the WFBI Remuneration Policy is to ensure that WFBI (as regulated by the CBI), complies with the principles and requirements specific to remuneration. This includes the regulatory rules and guidance of the CBI and the EBA Guidelines on Sound Remuneration Policies, as amended from time to time, and other relevant materials produced by the EBA (the "EBA Guidelines") and together with the requirements that relate to remuneration in the CRD, as amended from time to time, and as transposed into Irish law (the "Remuneration Requirements").

9.2 Governance (Table EU REMA)

The WFBI Board is responsible for overseeing and reviewing the implementation of remuneration policies and practices in WFBI, to ensure that they are in compliance with applicable laws, rules, regulations and regulatory guidance and within the overarching framework of Wells Fargo policy.

The WFBI Board has delegated responsibility to the WFBI NomRemCo in respect of the following remuneration activities:

- Providing support and advice to the WFBI Board on the design of the WFBI remuneration policy, including on its gender neutrality, and that it is consistent with and promotes sound and effective risk management;
- Implementation and application of the WFBI remuneration policy and remuneration practices;
- Ensuring that WFBI rewards individuals fairly and responsibly, with particular focus on WFBI's Identified Staff;
- Assessing the achievement of performance targets and the need for ex-post risk adjustment, including the application of malus and clawback arrangements;
- Reviewing and approving WFBI's Identified Staff list and the identification framework.

The WFBI NomRemCo consists of no fewer than three members, all of whom are non-executive directors, the majority of which will be independent non-executive members, with at least one Group non-executive director. WFBI NomRemCo membership is reviewed at least annually, and members are appointed by the WFBI Board. The WFBI NomRemCo will meet on an ad hoc basis as often as it considers necessary but will hold no less than four meetings annually.

The WFBI NomRemCo is responsible for ensuring the ongoing compliance with remuneration related regulatory requirements, taking relevant input from other internal corporate functions, as well as other key supervisory function committees, in order to ensure alignment with WFBI's risk management strategy and framework.

The WFBI NomRemCo operates under delegated authority from the WFBI Board, and is responsible for:

- a) Satisfying itself from time to time, and in any event on a not less than an annual basis, that the WFBI remuneration policy meets CBI and EBA regulatory requirements, supported by reviews undertaken by WFBI Risk and WFBI Compliance;

- b) Reviewing and assessing the Remuneration Policy annually, and recommending the WFBI Remuneration Policy for approval by the WFBI Board;
 - a. Determine if the WFBI Remuneration Policy is gender neutral;
 - b. Take into account all factors which it deems necessary or desirable, including relevant legal and regulatory requirements, promoting sound and effective risk management and ensuring that WFBI's remuneration practices and arrangements reward people fairly and responsibly, align with appropriate levels of risk-taking and WFBI's business strategies, objectives, values and the long-term interests of WFBI;
- c) Overseeing effective implementation and application of the WFBI remuneration policies and practices;
- d) Reviewing and monitoring WFBI remuneration practices and arrangements so that they:
 - a. Consider all types of risks, liquidity and capital levels – including a review of how the policies would react to external and internal events; and
 - b. Are consistent with and promote sound and effective risk management and do not encourage unnecessary or excessive risk-taking that exceeds the level of tolerated risk of WFBI;
- e) Reviewing and monitoring WFBI's strategy as it relates to remuneration design for Identified Staff including a review of the structure of incentive compensation so that it aligns with appropriate risk-taking;
- f) Supervising the application of WFBI's remuneration policy and remuneration practices, including the Remuneration Policy for WFBI's Identified Staff, reviewing regulatory reports and required public disclosures on remuneration and internal reports on the effectiveness of variable remuneration arrangements;
- g) Assessing and approving the methodology used to determine WFBI Identified Staff as prepared by the Wells Fargo EMEA Remuneration Steering Group ("ERSG");
- h) Overseeing and approving the list of WFBI Identified Staff on an annual basis;
- i) Reviewing and approving any Identified Staff exclusions to be submitted to the CBI;
- j) Reviewing and approving the total annual amount of performance related pay/incentives for WFBI Identified Staff employed by WFBI and under the supervision of the WFBI Board (including line by line annual performance and compensation data). For WFBI Identified Staff employed by other entities (where performance feedback and/or incentive decisions are outside of the scope of the WFBI NomRemCo's duties) the committee may provide performance feedback which will serve as an input to the standard Wells Fargo performance management and compensation processes;
- k) Assessing the achievement of performance targets by WFBI Identified Staff and, in consultation with the EMEA Remuneration Risk Review Committee ("ERRRC") and the WFBI Fitness & Probity forum ("F&P Forum") determining the need for ex-ante and ex-post risk adjustments, including the application of malus and clawback arrangements. Where relevant, the WFBI NomRemCo will back-test the criteria used for determining awards that are adjusted, and any ex-ante risk adjustment based on the actual risk outcomes;
- l) Making a recommendation to the WFBI Board on the remuneration of the non-executive directors for approval by the WFBI Board (any decision on remuneration of the non-executive directors being a matter for the full Board);
- m) Promptly providing the WFBI Board with such information as may be necessary or desirable (in the opinion of the WFBI Board) to enable the WFBI Board to monitor the WFBI NomRemCo conduct so that each member of the WFBI Board can fulfil their duties and responsibilities as a director;
- n) Considering any other matter referred to it by the WFBI Board.

9.3 Remuneration Philosophy and Structure

Remuneration Philosophy

WFBI's remuneration policy and framework is consistent with Wells Fargo's key compensation principles:

- a) Pay for performance: remuneration is linked to company, line of business and individual performance, including meeting regulatory expectations and creating long-term value consistent with the interests of shareholders;
- b) Promote effective risk management: remuneration promotes (a culture of) effective risk management and discourages imprudent or excessive risk-taking;
- c) Attract and retain talent: people are Wells Fargo's and WFBI's competitive advantage. Therefore, remuneration helps attract, motivate and retain people with the skills, talent and experience to drive superior long-term company performance.

Remuneration Structure

For the purposes of the WFBI Remuneration Policy, “remuneration” consists of all forms of payments or benefits made directly by or indirectly but on behalf of, WFBI, in exchange for professional services rendered by WFBI staff. Remuneration may comprise a mix of:

- (i) Fixed remuneration (payments or benefits that meet the criteria set out in the EBA Guidelines which include being permanent, transparent, non-revocable and without consideration of any performance criteria); and
- (ii) Variable remuneration (additional payments or benefits that are not fixed).

Both components of remuneration (fixed and variable) may include monetary payments or benefits (such as cash, equity, or equity-linked instruments) or non-monetary benefits (such as health insurance, fringe benefits or special allowances).

WFBI sets an appropriate ratio to ensure that there is an appropriate balance between the fixed and variable components so that:

- The fixed remuneration represents an appropriate proportion of the total to allow the operation of a fully flexible policy on variable remuneration components, including the possibility to pay no variable remuneration component.
- The ratio of variable to fixed remuneration is capped at 200%.
- Typically, the remuneration of independent control functions is predominantly fixed, to reflect the nature of responsibilities.

Risk Management and Considerations

All Wells Fargo incentive compensation plans are required to have at least one or more of the following core balancing features based on the employee’s ability to control or influence risk taking and the time horizon of the risks taken.

- a) Disqualifying Events: incentive opportunity will be nullified or reduced according to disqualifying factors and consideration of other material factors covering individual and corporate performance thresholds and compliance with ethics, risk and general employment standards.
- b) Discretionary Risk Objectives: all or a portion of the incentive compensation opportunity is based on manager judgment to allow for discretion in pay-out amount according to performance against a discretionary risk objective. This balancing feature is currently a key component of the incentive compensation programme applicable to Wells Fargo Identified Staff.
- c) Maximum Pay-out Limits: limits the upside to discourage additional risk taking beyond an appropriate level of tolerated risk. The limits can apply to the aggregate pay opportunity (such as in the case of the Wells Fargo discretionary annual bonus plans including the plan applicable to most Wells Fargo Identified Staff) or by risk metric.
- d) Extended Performance Measurement Periods: variable remuneration based on risk outcomes measured over more than 12 months.
- e) Deferrals: pay-outs deferred for periods greater than 12 months until risk outcomes are known, and payments adjusted by performance and risk metrics.
- f) Clawback: clawback provisions if, after payment of the incentive compensation, it is determined that such payment violated any applicable law, rule or regulation.

The assessment of performance used to calculate variable remuneration components or pools of variable remuneration components includes an adjustment for all types of current and future risks so that incentive compensation arrangements are appropriately risk-balanced and also take into account the quality of financial results as appropriate, based on the particular level and role of the individual within the firm. The allocation of the variable remuneration components within Wells Fargo takes into account all types of current and future risks.

Staff engaged in control functions (i.e., Risk and Compliance, Internal Audit, Human Resources, Legal, Finance, Accounting and Tax) are independent from the business units they support, monitor or control, and the methods used for determining their variable remuneration do not compromise the staff’s objectivity and independence. Therefore, they are incentivised through separate variable pay plans (Wells Fargo Bonus Plan),

have appropriate authority, are remunerated adequately to attract qualified and experienced staff, and are paid in accordance with the achievement of the objectives linked to their functions, independent of the performance of the business areas they control.

Payments related to the early termination of a contract reflect performance achieved over time, do not reward for failure or misconduct, and are made consistent with appropriate risk management.

Wells Fargo staff members are prohibited from undertaking personal hedging strategies or taking out remuneration and liability-related insurance to undermine the risk alignment effects embedded in their remuneration arrangements. Entering into contracts to hedge against exchange rate risk associated with the issuance of shares in foreign currency (e.g., U.S. dollars) is permitted but group entities will not be counterparty to the relevant contract.

Additional Requirements applicable to Identified Staff

For the 2021 performance year, WFBI will be subject to the CRD V, which replaced the previous CRDIV provision effective from 28 December 2020. The CRD V regulations include Regulatory Technical Standards (“RTS”) on the criteria for identifying Material Risk Takers (“MRTs”) or Identified Staff.

Variable remuneration paid to Identified Staff whose variable remuneration exceeds the de minimis threshold must satisfy all of the following requirements:

- a) **Bonus Cap:** the variable component of remuneration may not exceed 100% of the fixed component of total remuneration except where the shareholders or owners or members of an institution approve a higher maximum level of the ratio between the fixed and variable components of remuneration provided that the overall level of the variable component shall not exceed 200% of the fixed component of the total remuneration. Wells Fargo obtained approval from the relevant shareholder bodies for an increase to the higher maximum level of the ratio in 2017.
- b) **Deferral Requirement:**
 - a. At least 40% of the variable remuneration paid must be deferred over at least four to five years, with awards vesting after a minimum of one year and no faster than on a pro-rata basis.
 - b. For Identified Staff whose total variable remuneration is of a “particularly high amount”, at least 60% of the variable remuneration must be deferred over at least four to five years, with awards vesting after a minimum of one year and no faster than on a pro-rata basis. For these purposes, the CBI/EBA have advised that variable remuneration of €500,000 annually is set as the threshold for a payment to be of a “particularly high amount”.
 - c. In addition, for Identified Staff who are senior managers (i.e., approved by the CBI to provide a designated senior manager function) variable remuneration must be deferred for a period of seven years, with awards starting to vest after a minimum of three years and no faster than on a pro-rata basis. The length of the deferral period must be established in accordance with the business cycle, the nature of the business, its risk and the activities of the Identified Staff individual in question.
- c) **Contingent Capital Requirement:** at least 50% of variable remuneration (whether paid upfront or deferred) must be paid in shares, share-linked instruments or equivalent non-cash instruments (i.e., “Contingent Capital”). Any Contingent Capital award is subject to minimum transfer retention periods and does not attract reinvested dividend equivalents.
- d) **Performance Adjustment (“Malus and Clawback”):** Wells Fargo ensures that any variable remuneration, including any deferred portion, is paid or vests only if it is sustainable according to the situation of Wells Fargo as a whole, and justified according to the performance of Wells Fargo, the business unit and Identified Staff concerned. Accordingly, Wells Fargo has the ability to reduce awarded but unvested deferred variable remuneration (including both share-based and cash-based components) and/or to clawback vested deferred variable remuneration in situations where Wells Fargo determines a malus event has occurred. Malus events include, at a minimum, situations where:
 - a. Wells Fargo has been required to materially restate any significant financial statement covering any part of the year for which the award was granted;
 - b. Any portion of the Identified Staff team member’s award was based on any materially inaccurate financial statement or any other materially inaccurate performance criteria;
 - c. Wells Fargo has determined that the Identified Staff team member committed misconduct or a serious error in the performance of the Identified Staff team member’s job;

- d. Wells Fargo has determined that the Identified Staff team member's business unit and/or Wells Fargo has experienced a material downturn in financial performance;
- e. Wells Fargo has determined that the Identified Staff team member's business unit and/or Wells Fargo has experienced a material failure of risk management;
- f. Wells Fargo considers it is necessary to do so in order to comply with any laws, regulatory requirement or guidance by which it is bound;
- g. Wells Fargo and/or the Identified Staff team member's business unit incurred significant increases in its economic and regulatory capital base;
- h. Any regulatory sanctions have been imposed where the Identified Staff team member's conduct contributed to the sanction; or
- i. Matters comparable in severity and materiality to those set out in (a) to (h) above (relating to the team member's behaviour and/or impact on Wells Fargo) such as, but not limited to, a violation of Wells Fargo policies or Code of Ethics and Business Conduct.

The WFBI NomRemCo shall approve performance adjustment policies, including the triggers under which malus adjustments or clawback would take place and may decide to delay vesting of any deferred variable remuneration where an employee is the subject of an ongoing disciplinary or regulatory investigation at the time such variable remuneration is due to vest.

9.4 Remuneration Expenditure (Template EU REM1)

The following table shows remuneration paid to 2021 WFBI Identified Staff who are remunerated for their services to WFBI. Variable remuneration for 2021 performance was paid or awarded in 2022.

		a	b	c	d		
2021 Performance Year (All amount in Euro)		MB Supervisory function¹⁰	MB Management function¹⁰	Other senior management	Other identified staff	Total	
1	Fixed remuneration	Number of identified staff	6		8	14	28
2		Total fixed remuneration	1,314,115		1,936,133	2,079,481	5,329,729
3		Of which: cash-based	1,274,115		1,778,465	1,918,667	4,971,247
EU-4a		Of which: shares or equivalent ownership interests					
5		Of which: share-linked instruments ¹¹					
EU-5x		Of which: other instruments					
7		Of which: other forms	40,000		157,668	160,814	358,482
9	Variable remuneration	Number of identified staff	6		8	14	28
10		Total variable remuneration	1,246,134		1,237,580	1,373,986	3,857,700
11		Of which: cash-based	623,067		618,790	686,993	1,928,850
12		Of which: deferred	373,840		247,516	274,797	896,153
EU-13a		Of which: shares or equivalent ownership interests	623,067		618,790	686,993	1,928,850
EU-14a		Of which: deferred	373,840		247,516	274,797	896,153
EU-13b		Of which: share-linked instruments ¹¹	-				
EU-14b		Of which: deferred	-				
EU-14x		Of which: other instruments	-				
EU-14y		Of which: deferred	-				
15	Of which: other forms	-					
16	Of which: deferred	-					
17	Total remuneration (2 + 10)		2,560,249		3,173,713	3,453,467	9,187,429

¹⁰ In order to support full transparency across disclosures where possible, whilst at the same time being cognisant of confidentiality relative to the composition of the Board of Directors, individuals belonging to WFBI Board Management function and WFBI Board Supervisory function are jointly reported under WFBI Board Supervisory function (a)

¹¹ Including equivalent non-cash instruments

9.5 Special Payments (Template EU REM2)

		a	b	c	d
	2021 Performance Year (All amount in Euro)	MB Supervisory function	MB Management function	Other senior management	Other identified staff
	Guaranteed variable remuneration awards				
1	Guaranteed variable remuneration awards - Number of identified staff				
2	Guaranteed variable remuneration awards -Total amount				
3	Of which guaranteed variable remuneration awards paid during the financial year, that are not taken into account in the bonus cap				
	Severance payments awarded in previous periods, that have been paid out during the financial year				
4	Severance payments awarded in previous periods, that have been paid out during the financial year - Number of identified staff				
5	Severance payments awarded in previous periods, that have been paid out during the financial year - Total amount				
	Severance payments awarded during the financial year				
6	Severance payments awarded during the financial year - Number of identified staff			1	
7	Severance payments awarded during the financial year - Total amount			31,435	
8	Of which paid during the financial year			31,435	
9	Of which deferred			-	
10	Of which severance payments paid during the financial year, that are not taken into account in the bonus cap			-	
11	Of which highest payment that has been awarded to a single person			31,435	

9.6 Deferred remuneration (Template EU REM3)

The following table provides a summary of deferred remuneration for 2021 WFBI Identified Staff who are remunerated for their services to WFBI.

	a	b	c	d	e	f	EU - g	EU - h
2021 Performance Year (All amount in Euro)	Total amount of deferred remuneration awarded for previous performance periods	Of which due to vest in the financial year	Of which vesting in subsequent financial years	Amount of performance adjustment made in the financial year to deferred remuneration that was due to vest in the financial year	Amount of performance adjustment made in the financial year to deferred remuneration that was due to vest in future performance years	Total amount of adjustment during the financial year due to ex post implicit adjustments (i.e., changes of value of deferred remuneration due to the changes of prices of instruments)	Total amount of deferred remuneration awarded before the financial year actually paid out in the financial year	Total of amount of deferred remuneration awarded for previous performance period that has vested but is subject to retention periods
1 MB Supervisory function ¹²	2,726,637	883,518	1,843,119	-	-	-	274,533	713,134
2 Cash-based	889,740	170,384	719,356	-	-	-	170,384	-
3 Shares or equivalent ownership interests	1,836,897	713,134	1,123,763	-	-	-	104,149	713,134
4 Share-linked instruments ¹³	-	-	-	-	-	-	-	-
5 Other instruments	-	-	-	-	-	-	-	-
6 Other forms	-	-	-	-	-	-	-	-
7 MB Management function ¹²	-	-	-	-	-	-	-	-
8 Cash-based	-	-	-	-	-	-	-	-
9 Shares or equivalent ownership interests	-	-	-	-	-	-	-	-
10 Share-linked instruments ¹³	-	-	-	-	-	-	-	-
11 Other instruments	-	-	-	-	-	-	-	-
12 Other forms	-	-	-	-	-	-	-	-
13 Other senior management	1,197,009	544,913	652,096	-	-	-	136,785	495,944
14 Cash-based	258,782	48,969	209,813	-	-	-	48,969	-
15 Shares or equivalent ownership interests	938,227	495,944	442,283	-	-	-	87,817	495,944
16 Share-linked instruments ¹³	-	-	-	-	-	-	-	-
17 Other instruments	-	-	-	-	-	-	-	-
18 Other forms	-	-	-	-	-	-	-	-
19 Other identified staff	2,131,903	947,165	1,184,738	-	-	-	519,344	749,906
20 Cash-based	696,028	197,260	498,768	-	-	-	197,260	-
21 Shares or equivalent ownership interests	1,435,876	749,906	685,970	-	-	-	322,084	749,906
22 Share-linked instruments ¹³	-	-	-	-	-	-	-	-
23 Other instruments	-	-	-	-	-	-	-	-
24 Other forms	-	-	-	-	-	-	-	-
25 Total amount	6,055,549	2,375,596	3,679,952	-	-	-	930,662	1,958,984

¹² In order to support full transparency across disclosures where possible, whilst at the same time being cognisant of confidentiality relative to the composition of the Board of Directors, individuals belonging to WFBI Board Management function and WFBI Board Supervisory function are jointly reported under WFBI Board Supervisory function (a)

¹³ Including equivalent non-cash instruments

9.7 Remuneration of 1 million EUR or more per year (Template EU REM4)

		a
	2021 Performance Year (All amount in Euro)	Identified staff that are high earners as set out in Article 450(i) CRR
1	1 000 000 to below 1 500 000	
2	1 500 000 to below 2 000 000	
3	2 000 000 to below 2 500 000	1
4	2 500 000 to below 3 000 000	
5	3 000 000 to below 3 500 000	
6	3 500 000 to below 4 000 000	
7	4 000 000 to below 4 500 000	
8	4 500 000 to below 5 000 000	
9	5 000 000 to below 6 000 000	
10	6 000 000 to below 7 000 000	
11	7 000 000 to below 8 000 000	

The information contained in these disclosures has not been audited and does not constitute a financial statement of WFBI or WFC.

10. Reconciliation of Regulatory Own Funds (Template EU CC2)

USD Thousands		a/b	c
		Balance sheet as in published financial statements / Under regulatory scope of consolidation	Reference
		As at period end	
Assets			
1	Cash and cash equivalents	961,000	
2	Loans and advances to banks	1,506,300	
3	Loans and advances to customers	1,996,389	
4	Trade receivables purchased	440,582	
5	Commercial distribution finance receivables	659,091	
6	Investment Securities	43,048	
7	Derivative financial instruments	144,399	
8	Right of use Assets	15,085	
9	Property, plant and equipment	7,046	
10	Other assets	17,871	
	Total assets	5,790,811	
Liabilities			
11	Deposits from banks	136,120	
12	Deposits from customers	27,803	
13	Certificates of deposit	523,864	
14	Short term borrowings	47,726	
15	Derivative financial instruments	16,438	
16	Provisions	805	
17	Senior loans	1,594,379	
18	Deferred tax liabilities	1,119	
19	Current tax liabilities	1,046	
20	Lease liabilities	15,068	
21	Other liabilities	208,898	
	Total liabilities	2,573,266	
Shareholders' Equity			
22	Share capital	20	1
23	Share Premium	2,279,850	1
24	Capital Contribution	9,523	3
25	Retained earnings	928,234	2
26	Other reserves	(82)	3
	Total equity attributable to equity holders of the Bank	3,217,545	
	Total liabilities and equity	5,790,811	

11. Overview of total risk exposure amounts (Template EU OV1)

USD Thousands		31-Dec-21	31-Dec-20	31-Dec-21
		Risk weighted exposure amounts (RWEAs)		Total own funds requirements
1	Credit risk (excluding CCR)	5,458,518	5,720,816	436,681
2	Of which the standardised approach	5,458,518	5,720,816	436,681
3	Of which the Foundation IRB (F-IRB) approach	-	-	-
4	Of which: slotting approach	-	-	-
EU 4a	Of which: equities under the simple risk-weighted approach	-	-	-
5	Of which the Advanced IRB (A-IRB) approach	-	-	-
6	Counterparty credit risk - CCR	48,122	15,484	3,850
7	Of which the standardised approach	18,905	5,799	1,512
8	Of which internal model method (IMM)	-	-	-
EU 8a	Of which exposures to a CCP	-	-	-
EU 8b	Of which credit valuation adjustment - CVA	19,268	4,941	1,541
9	Of which other CCR	9,948	4,744	796
15	Settlement risk	-	-	-
16	Securitisation exposures in the non-trading book (after the cap)	-	-	-
17	Of which SEC-IRBA approach	-	-	-
18	Of which SEC-ERBA (including IAA)	-	-	-
19	Of which SEC-SA approach	-	-	-
EU 19a	Of which 1250%/ deduction	-	-	-
20	Position, foreign exchange and commodities risks (Market risk)	7,681	8,834	615
21	Of which the standardised approach	7,681	8,834	615
22	Of which IMA	-	-	-
EU 22a	Large exposures	-	-	-
23	Operational risk	443,137	513,725	35,451
EU 23a	Of which basic indicator approach	-	-	-
EU 23b	Of which standardised approach	443,137	513,725	35,451
EU 23c	Of which advanced measurement approach	-	-	-
24	Amounts below the thresholds for deduction (subject to 250% risk weight) (For information)	-	-	-
29	Total	5,957,459	6,258,859	476,597

12. Composition of Regulatory Own Funds (Template EU CC1)

USD Thousands		(a)		(b)
		Dec'21	Dec'20	Source based on reference numbers/letters of the balance sheet under the regulatory scope of consolidation
Common Equity Tier 1 (CET1) capital: instruments and reserves				
1	Capital instruments and the related share premium accounts	2,279,870	2,279,872	
	of which: Ordinary Shares	20	22	22
	of which: Share Premium	2,279,850	2,279,850	23
		-	-	
2	Retained earnings	928,234	892,626	25
3	Accumulated other comprehensive income (and other reserves)	9,441	9,823	24, 26
EU-3a	Funds for general banking risk	-	-	
4	Amount of qualifying items referred to in Article 484 (3) CRR and the related share premium accounts subject to phase out from CET1	-	-	
5	Minority interests (amount allowed in consolidated CET1)	-	-	
EU-5a	Independently reviewed interim profits net of any foreseeable charge or dividend	-	-	
6	Common Equity Tier 1 (CET1) capital before regulatory adjustments	3,217,545	3,182,321	
Common Equity Tier 1 (CET1) capital: regulatory adjustments				
7	Additional value adjustments (negative amount)	(204)	-	
8	Intangible assets (net of related tax liability) (negative amount)	-	-	
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) CRR are met) (negative amount)	-	-	
11	Fair value reserves related to gains or losses on cash flow hedges of financial instruments that are not valued at fair value	-	-	
12	Negative amounts resulting from the calculation of expected loss amounts	-	-	
13	Any increase in equity that results from securitised assets (negative amount)	-	-	
14	Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-	-	
15	Defined-benefit pension fund assets (negative amount)	-	-	
16	Direct, indirect and synthetic holdings by an institution of own CET1 instruments (negative amount)	-	-	

17	Direct, indirect and synthetic holdings of the CET 1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	-	
18	Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	
19	Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	
EU-20a	Exposure amount of the following items which qualify for a RW of 1250%, where the institution opts for the deduction alternative	-	-	
EU-20b	of which: qualifying holdings outside the financial sector (negative amount)	-	-	
EU-20c	of which: securitisation positions (negative amount)	-	-	
EU-20d	of which: free deliveries (negative amount)	-	-	
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability where the conditions in Article 38 (3) CRR are met) (negative amount)	-	-	
22	Amount exceeding the 17,65% threshold (negative amount)	-	-	
23	of which: direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities	-	-	
25	of which: deferred tax assets arising from temporary differences	-	-	
EU-25a	Losses for the current financial year (negative amount)	-	-	
EU-25b	Foreseeable tax charges relating to CET1 items except where the institution suitably adjusts the amount of CET1 items insofar as such tax charges reduce the amount up to which those items may be used to cover risks or losses (negative amount)	-	-	
27	Qualifying AT1 deductions that exceed the AT1 items of the institution (negative amount)	-	-	
27a	Other regulatory adjustments to CET1 capital (<i>including IFRS 9 transitional adjustments when relevant</i>)	(3)	-	
28	Total regulatory adjustments to Common Equity Tier 1 (CET1)	(207)	-	
29	Common Equity Tier 1 (CET1) capital	3,217,337	3,182,321	

Additional Tier 1 (AT1) capital: instruments				
30	Capital instruments and the related share premium accounts	-	-	
31	of which: classified as equity under applicable accounting standards	-	-	
32	of which: classified as liabilities under applicable accounting standards	-	-	
33	Amount of qualifying items referred to in Article 484 (4) CRR and the related share premium accounts subject to phase out from AT1 as described in Article 486(3) CRR	-	-	
EU-33a	Amount of qualifying items referred to in Article 494a(1) CRR subject to phase out from AT1	-	-	
EU-33b	Amount of qualifying items referred to in Article 494b(1) CRR subject to phase out from AT1	-	-	
34	Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties	-	-	
35	of which: instruments issued by subsidiaries subject to phase out	-	-	
36	Additional Tier 1 (AT1) capital before regulatory adjustments	-	-	
Additional Tier 1 (AT1) capital: regulatory adjustments				
37	Direct, indirect and synthetic holdings by an institution of own AT1 instruments (negative amount)	-	-	
38	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	-	
39	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	
40	Direct, indirect and synthetic holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)	-	-	
41	Empty set in the EU	-	-	
42	Qualifying T2 deductions that exceed the T2 items of the institution (negative amount)	-	-	
42a	Other regulatory adjustments to AT1 capital	-	-	
43	Total regulatory adjustments to Additional Tier 1 (AT1) capital	-	-	
44	Additional Tier 1 (AT1) capital	-	-	
45	Tier 1 capital (T1 = CET1 + AT1)	3,217,337	3,182,321	

Tier 2 (T2) capital: instruments				
46	Capital instruments and the related share premium accounts	-	-	
47	Amount of qualifying items referred to in Article 484 (5) CRR and the related share premium accounts subject to phase out from T2 as described in Article 486(4) CRR	-	-	
EU-47a	Amount of qualifying items referred to in Article 494a (2) CRR subject to phase out from T2	-	-	
EU-47b	Amount of qualifying items referred to in Article 494b (2) CRR subject to phase out from T2	-	-	
48	Qualifying own funds instruments included in consolidated T2 capital (including minority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties	-	-	
49	of which: instruments issued by subsidiaries subject to phase out	-	-	
50	Credit risk adjustments	-	-	
51	Tier 2 (T2) capital before regulatory adjustments	-	-	
Tier 2 (T2) capital: regulatory adjustments				
52	Direct, indirect and synthetic holdings by an institution of own T2 instruments and subordinated loans (negative amount)	-	-	
53	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	-	
54	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	
54a	Empty set in the EU	-	-	
55	Direct, indirect and synthetic holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)	-	-	
56	Empty set in the EU	-	-	
EU-56a	Qualifying eligible liabilities deductions that exceed the eligible liabilities items of the institution (negative amount)	-	-	
EU-56b	Other regulatory adjustments to T2 capital	-	-	
57	Total regulatory adjustments to Tier 2 (T2) capital	-	-	
58	Tier 2 (T2) capital	-	-	
59	Total capital (TC = T1 + T2)	3,217,337	3,182,321	
60	Total Risk exposure amount	5,957,459	6,258,859	

	Capital ratios and buffers	-	-	
61	Common Equity Tier 1 (as a percentage of total risk exposure amount)	54.0%	50.8%	
62	Tier 1 (as a percentage of total risk exposure amount)	54.0%	50.8%	
63	Total capital (as a percentage of total risk exposure amount)	54.0%	50.8%	
64	Institution CET1 overall capital requirement (CET1 requirement in accordance with Article 92 (1) CRR, plus additional CET1 requirement which the institution is required to hold in accordance with point (a) of Article 104(1) CRD, plus combined buffer requirement in accordance with Article 128(6) CRD) expressed as a percentage of risk exposure amount)	0	0	
65	of which: capital conservation buffer requirement	0	0	
66	of which: countercyclical buffer requirement	0	0	
67	of which: systemic risk buffer requirement	-	-	
EU-67a	of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	-	-	
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount)	0	0	
69	[non relevant in EU regulation]	0	0	
70	[non relevant in EU regulation]	-	-	
71	[non relevant in EU regulation]	-	-	
Amounts below the thresholds for deduction (before risk weighting)				
72	Direct and indirect holdings of own funds and eligible liabilities of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	-	-	
73	Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 17.65% thresholds and net of eligible short positions)	-	-	
74	Empty set in the EU	-	-	
75	Deferred tax assets arising from temporary differences (amount below 17,65% threshold, net of related tax liability where the conditions in Article 38 (3) CRR are met)	-	-	

Applicable caps on the inclusion of provisions in Tier 2				
76	Credit risk adjustments included in T2 in respect of exposures subject to standardised approach (prior to the application of the cap)	-	-	
77	Cap on inclusion of credit risk adjustments in T2 under standardised approach	68,592	39,779	
78	Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	-	-	
79	Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	-	-	
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2014 and 1 Jan 2022)				
80	Current cap on CET1 instruments subject to phase out arrangements	-	-	
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-	-	
82	Current cap on AT1 instruments subject to phase out arrangements	-	-	
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	-	
84	Current cap on T2 instruments subject to phase out arrangements	-	-	
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-	

Appendices

Appendix 1: WFBI Board Directors: Knowledge, experience and expertise

	Knowledge, experience and expertise
Louise Li	Louise Li is the Chairman of the Board of Directors. She has more than 15 years' experience at Wells Fargo holding numerous senior roles including EMEA chief operating officer, WFBNA London branch manager, and the Wells Fargo Director of Tax for Asia Pacific and EMEA and her current role as International Regulatory Relations and Europe, Middle East, and Africa (EMEA) Regulatory Relations lead where she provides oversight of regulatory relations for key activities within the Wells Fargo International and EMEA businesses. Louise has more than 20 years' experience in consulting within the financial and professional service industries before joining Wells Fargo and is a UK qualified Chartered Accountant and Chartered Tax Advisor. She is also an Executive Sponsor of the Wells Fargo's UK Green Team and an Executive Advisor to the EMEA Women's Network and a former chair of Golden Lane Housing, a UK charity that supports people with learning difficulties.
Fiona Gallagher	Fiona joined WFBI as CEO in 2019 and as Wells Fargo's only bank entity outside of the U.S., is a critical part of Wells Fargo's European and international operations supporting Wells Fargo's clients in all European Union and European Economic Area countries. Fiona is a member of a number of WFBI and EMEA senior executive committees, including the WFBI and EMEA Executive Committee and the WFBI Operating Committee, EMEA New Initiative Committee, ERRRC. Fiona joined Wells Fargo in 2019 from Deutsche Bank where she served Deutsche Bank's Global Head of Securities Services and Chief Country Officer for Deutsche Bank Ireland. She has extensive industry knowledge with over 25 years of experience in debt capital markets and transaction banking. Fiona is the current and first female Chair of the Federation of International Banks and sits on several industry boards as well as the Dublin City University's Educational Trust and the Guinness Enterprise Centre boards.
Mark Jacob	Mark has over 30 years' experience in financial services having previously acted as Managing Director of DZ BANK Ireland Plc for 17 years and also served as Chief Finance Officer and Chief Risk Officer of the company. He is a Fellow of the Institute of Chartered Accountants of Ireland and qualified as a chartered accountant with PwC. Mark joined the Board in January 2020 and currently acts as a non-executive director on a number of Irish companies in the shipping finance sector and has also provided consultancy services on a part-time basis to a Fintech start-up in the asset-based lending sector.
Gervaise Slowey	Gervaise joined the Board in June 2020 as an independent non-executive director with a background in senior management, international business, marketing and media. She currently serves as a non-executive director on the boards of Dalata, Draper Esprit PLC, Eason, the Institute of Directors in Ireland, and acts as Chair of the WFBI Nominations and Remuneration Committee. Previously, Gervaise was the CEO of Communicorp Group Ltd, Ireland's largest independent radio group, and was a former senior executive at Ogilvy Worldwide for 16 years with the most recent role being Global Client Director for Mondelēz with significant experience driving international growth of major brands (EU, UK, US, CEE, Asia). Gervaise has also served on the boards of the Independent Broadcasters of Ireland (2015-2016) and the Institute of Advertising Practitioners in Ireland (2009-2012). She is a DCU Business Studies graduate (BBS), a Chartered Company Director and a Certified Bank Director with strong credentials in ESG, remuneration strategy, change management, marketing, e-commerce & communication.

	Knowledge, experience and expertise
Peter Keegan	Peter joined the Board in June 2020 as an independent non-executive director with extensive experience in country and legal entity leadership roles in global corporate and investment banking organisations over a 30 year career in banking. He was Country Executive for Bank of America Merrill Lynch in Ireland from 2009 to 2019 and CEO of Bank of America Merrill Lynch International DAC from 2009 to 2018, having previously served as CFO and served as a Group Non-executive director on a number of Bank of America companies. Peter qualified as a Chartered Accountant with PwC and is a Fellow of both the Institute of Chartered Accountants in Ireland and the U.K. Association of Corporate Treasurers. He is a past President of the American Chamber of Commerce in Ireland and served on the FIBI Executive Council, he is also a former member of the Irish Government Industry Advisory Committee for International Financial Services and the board of Financial Services Ireland.
Fiona Tierney	Fiona joined the board of WFBI in July 2020, and is an experienced non-executive director of a number of private and not-for-profit companies and currently serves on the boards of Eircom (Holdings) Ireland Ltd, Ireland’s premier communications provider; and Pieta House, Ireland’s suicide prevention charity. Fiona is the Chair of the Audit Committee of the Office of the Comptroller and Auditor General, responsible for oversight of public spending and a member of the Top-Level Appointments Committee, the standing interview board for the most senior level appointments in the Irish Civil Service. She is a member of “Balance for Better Business” examining gender representation in the leadership of Irish business. Previously, Fiona was CEO of Ireland’s Public Appointments Service (PAS) and was a significant influencer of civil service renewal and is credited with the successful introduction of a new process of appointments to State Boards. Prior to that she worked in executive search and in management consulting (Hay Group), building on a long and successful career in Ireland’s largest telecommunications company, eircom. With a BA (Mod) in Economics and Political Science and a Masters in Public Administration, Fiona is a Chartered Director of the Institute of Directors and a Certified Bank Director.
Chris Borin¹⁴	Chris is an Executive Vice President in Wells Fargo and former Head of Corporate Banking in EMEA managing the financial needs of large corporate & energy clients in the UK and the EU markets including Capital Raising, Risk Management, Advisory Services and Operational/Cash Management requirements. Chris has more than 25 years of banking experience in Corporate Banking, Capital Markets and all aspects of Corporate Finance. Prior to joining Wells Fargo in 2008, Chris worked for Wachovia Securities for 12 years in Atlanta and Charlotte, N.C. in Corporate Finance and Investment Banking role and Credit Suisse in New York and Atlanta in various client management roles. Chris holds a B.S. in Finance from Fordham University in New York, his M.B.A. from Emory University in Atlanta. He is active on several non-profit boards and the Finance Committees outside of Wells Fargo.
John McNulty	John, a member of the Board since 2014, currently leads the International LIBOR Transition Program for Wells Fargo with responsibility for the transition efforts from LIBOR to the new risk-free reference rates for EMEA, APAC, and Canada. He has over 25 years of experience in financial services, previously serving as the Group Finance Officer for Wells Fargo’s International Business. He has served in a number of finance leadership roles during his career, including leading the ALCO function for Wholesale Banking, Enterprise Financial Planning, and a number of finance roles within Wells Fargo Home Mortgage.

¹⁴ Resigned 22/03/2022

	<p>Knowledge, experience and expertise</p>
<p>Mary Katherine Dubose</p>	<p>Mary Katherine recently joined the Board in August 2021 in a group non-executive role as an executive vice president. During 2021, as Wells Fargo’s chief credit officer she was responsible for leadership and oversight of all credit undertaken throughout Wells Fargo overseeing all credit risk through the company’s lending activities and provides oversight of all company and line-of-business credit policies. She is also a member of Wells Fargo’s Management Committee and serves as chair of the Credit Risk Management Committee. In her previous role as Head of Capital Markets, she led Asset-Backed Finance (ABF), Debt Capital Markets (DCM), and Equity Capital Markets teams. She has more than 20 years of investment banking experience having joined Wells Fargo in 1998. She is a member of the Executive Committee for KinderMourn and a member of the Board of Trustees for Charlotte Latin School.</p>

Appendix 2: Glossary

Abbreviation / Acronym	Definition
AML	Anti-money laundering
ASF	Available amount of stable funding
CBI	Central Bank of Ireland
CCFP	Contingency Capital and Funding Plan
CEO	Chief Executive officer
CF1	A controlled function under CBI's Fitness and Probity Standards
CFO	Chief Financial Officer
CRCO	WFBI Credit Committee
CRD	Capital Requirements Directive
CRO	Chief Risk Officer
CRR	Capital Requirements Regulation
DCAA	Delegated Credit Approval Authority
EBA	European Banking Authority
EEA	European Economic Area
EMEA	Europe, the Middle East and Africa
EMEA NIC	EMEA New Initiatives Committee
ERRRC	EMEA Remuneration Risk Review Committee
ERSG	EMEA Remuneration Steering Group
ESG	Environmental, social and governance factors
EV	Economic value
EVE	Economic Value of Equity
Group	Wells Fargo Group
HQLA	High Quality Liquid Assets
ICAAP	Internal Capital Adequacy Assessment Process
IFRS	International Financial Reporting Standards
ILAAP	Internal Liquidity Adequacy Assessment Process
IRO1	Interest Rate Basis Point Sensitivity
IRM	Independent Risk Management
IRRBB	Interest rate risk in the banking book
KRI	Key risk indicators
LCR	Liquidity coverage ratio

Abbreviation / Acronym	Definition
LoB	Lines of Business
MRTs	Material Risk Takers
NSFR	Net Stable Funding Ratio
PCF	Pre-approval Controlled Function. A controlled function that requires pre-approval under CBI's Fitness and Probity Standards
PMF	Portfolio Monitoring Forum
RAF	Risk Appetite Framework
RCSA	Risk and Control Self-Assessment
RRIC	Regulatory Reporting Incremental Compliance function
RSF	Required amount of stable funding
RTS	Regulatory Technical Standards
RWAs	Risk-weighted exposure amounts
SoRA	Statement of Risk Appetite
the Bank	Wells Fargo Bank International Unlimited Company
ToR	Terms of Reference
VaR	Value at risk
WFBI	Wells Fargo Bank International Unlimited Company
WFBI ALCO	WFBI Assets and Liability Committee
WFBI AuditCo	WFBI Audit Committee
WFBI ExCo	WFBI Executive Committee
WFBI F&P	WFBI Fitness and Probity Forum
WFBI FB	WFBI Frankfurt Branch
WFBI Group	Wells Fargo Bank International Unlimited Company and its EU Parent Financial Holding Wells Fargo International B.V.
WFBI NomRemCo	WFBI Nominations and Remuneration Committee
WFBI Risk	WFBI risk management function
WFBI RiskCo	WFBI Risk Committee
WFBI RROC	WFBI Regulatory Reporting Oversight Committee
WFBNA	Wells Fargo Bank, National Association
WFC	Wells Fargo & Company
WFC	Wells Fargo & Company
WFIBV	Wells Fargo International B.V.